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The CHEMIST AND DRUGGIST

for RETAILER - WHOLESALER - MANUFACTURER

Established 1859

28 Essex Street, Strand, London, W.C.2

Registered as a Newspaper

No. 3167
VOL. CXXXIII

OCTOBER 19, 1940

Annual Subscription (with
Diary) 25/- Single Copies 9d.

we're putting up a 'trade' barrage!

EVERY BRITISH PRODUCED ARTICLE SOLD IN BRITAIN CONSERVES
BRITISH CURRENCY. EVERY BRITISH ARTICLE SOLD IN MARKETS
ABROAD GAINS VALUABLE FOREIGN CURRENCY. BURGOYNE'S
HUGE RESOURCES ARE HELPING IN BOTH DIRECTIONS TO MAIN-
TAIN THE COUNTRY'S ECONOMIC STRENGTH. THE CONSISTENT
HIGH QUALITY WHICH MADE 'RED DIAMOND' BRAND FAMOUS
IN PEACE, IS SERVING THE COUNTRY WELL IN WAR.



BURGOYNE BURBIDGES

Established 1741. & COMPANY LIMITED, LONDON. E.6



●
Send for
Bonus Terms

Because of the security it confers in respect of protected price and assured profit, Euthymol is a sound line from which you can secure good and profitable business. It has been on the P.A.T.A. for over 30 years and has no sixpenny size.

PARKE, DAVIS & CO., 50 BEAK ST., LONDON, W.1

Ostomalt needed

more than ever this winter

Parcel No.	1	2	3	4
Contents	36 x 1/2 lb.	24 x 1 lb.	18 x 1 1/2 lb. * 6 x 1 lb. †	12 x 1 1/2 lb. 12 x 1 lb.
Retail Price per jar	1/9	3/-	1/9 3/-	1/9 3/-
Cost per Parcel	£ s. d. 1 15 52	£ s. d. 0 6 1	£ s. d. 7 9 1	£ s. d. 12 1
Parcel sells for	3 3 03	12 02	9 62	17 0
Profit per Parcel	1 7 71	11 61	1 9 14	11

* Including 2 x 1/2 lb. FREE

† Including 3 x 1 lb. FREE Profit 43%

Never before has the need for balanced nourishment been so great. The supreme industrial effort and intensified enemy action have put an immense strain on reserves of stamina and nerve.

Now is the time for Ostomalt, the concentrated vitamin malt. In a tonic malt base, Ostomalt supplies vitamins A, B, C and D, all essential to keen, sustained health. With Ostomalt in the cupboard, your customers are independent of malt-and-oil and other vitamin sources of which supplies are uncertain. A fine tonic food for children, Ostomalt is equally beneficial to adults, particularly to hasten the process of convalescence to full recovery. Stock up with Ostomalt now, bonus — yes, bonus parcels are still available, showing 43% profit. 1/2 lb. jars 1/9 (42 doses), 1 lb. jars 3/- (84 doses)

BONUS PARCELS SHOW 43% PROFIT

GLAXO LABORATORIES LTD., GREENFORD, MIDDX. BYRn 3434

**NEW SALES UNIT
FOR TODAY'S NEEDS**

FLAVOGEL

DISPLAY
PARCEL

Why is Flavogel in every way the best general antiseptic you can offer your customers?

Because Flavogel presents acriflavine in its most potent, most effective form—as a water-soluble jelly. Because, though powerful and penetrating, Flavogel never stings, and stimulates rapid clean healing. Because Flavogel is non-greasy, easily applied, and easily carried in emergency A.R.P. or first aid kits.

No other antiseptic combines such complete advantages. No other is so suitable to today's urgent needs. Order a parcel at Display Terms today.

GLAXO LABORATORIES LTD., GREENFORD, MIDDX. BYRn 3434



Each parcel includes a "Silent Salesman" counter unit; and one full colour showcard.

33 1/3% PROFIT

Contents	Cost	Sells for	Profit
24 x 1/6	£1.4.0	£1.16.0	12/-

PURCHASE TAX

Macleans Introduce New Retail Prices and

PROFITABLE DISPLAY PARCEL TERMS

INTRODUCTION OF NEW PROFITABLE DISPLAY PARCEL TERMS

The Purchase Tax has provided us with an opportunity to introduce **NEW AND MORE PROFITABLE DISPLAY PARCEL TERMS** on a monetary basis. These will replace our present quantity and bonus prices and, we are sure, will be found much more convenient **AND IN MOST CASES MORE PROFITABLE THAN EXISTING TERMS.**

The New Terms along with full particulars of Purchase Tax payable and comparative rates of profit are given in our new Price List, which is being sent to all our customers, and will become operative on the date the Purchase Tax comes into force.

NEW RETAIL PRICES inclusive of tax

At the same time we are introducing **NEW RETAIL PRICES INCLUSIVE OF TAX** for all our products, full details of which are also included in the Price List, but these will, of course, apply only to deliveries made subject to Purchase Tax.

These new display terms, which have been designed to meet the needs of all our customers will, we believe, be readily welcomed, as they represent an opportunity to maintain profits on a moderate outlay.

**LINK UP WITH OUR POWERFUL ADVERTISING CAMPAIGNS
NOW BY PROMINENTLY DISPLAYING OUR GOODS AND
ATTRACTIVE SHOW MATERIAL IN YOUR WINDOW OR ON
YOUR COUNTER**

MACLEANS LIMITED, GREAT WEST ROAD, BRENTFORD, MIDDLESEX.
Telephone : EALing 6616. Telegrams : Macleans, Brentford.

New 'ASPRO' Prices from Date of Purchase Tax

3½^d 7^d 1's 2'10

5 TABLETS 10 TABLETS 27 TABLETS 60 TABLETS

INCLUDING PURCHASE TAX

The interests of our distributors are fully conserved in the new 'ASPRO' prices necessitated by the Purchase Tax. Wholesale and retail margins are fully maintained in the various adjustments that have had to be made. Details are affixed by label to all 'ASPRO' stock boxes leaving our premises from the date the tax comes into operation. Wholesalers have been notified and supplied with labels for stocks they have on hand. Your wholesaler's traveller will be in a position to give you full particulars.

WE PAY PURCHASE TAX ON BONUS PACKETS

Striking
Window Show
material
Still
Available

This important adjustment in favour of chemists increases the cash value of the bonus by one sixth. We willingly make this concession in appreciation of the widespread collaboration extended us by chemists who are making such good use of 'ASPRO' display material

BONUS ON UNSTAMPED 'ASPRO'

5's 6 dozen order—
Bonus ½ dozen
12 dozen order—
Bonus 1 dozen
10's 6 dozen order—
Bonus ½ dozen
12 dozen order—
Bonus 1 dozen

27's 3 dozen order—
Bonus ½ dozen
6 dozen order—
Bonus 1 dozen
12 dozen order—
Bonus 2 dozen
No Bonus on 60's.

BUT

The only condition attached to the bonus is that an undertaking be given to display 'ASPRO' advertising matter in the window for a period of at least 14 days.

**PLEASE
MAKE
THE MOST OF
ANY**

We have reasonable stocks of excellent window shows, printed before the paper shortage became acute, but it may be quite impossible to replace them when our present supplies are used up. We will willingly send you a set on request but would ask you to make the greatest possible use of 'ASPRO' display material you already hold.

Remember, it pays to show the lines that people are looking for. They bring customers into your shop. 'ASPRO' is pre-eminent among them thanks to an advertising policy that has proved well suited to present conditions. Furthermore, the display qualifies you for the above 'ASPRO' bonus.

YOU HAVE!

'ASPRO' consists of the purest Acetylsalicylic Acid that has ever been known to Medical Science, and its claims are based on its superiority.



Made in England by ASPRO LTD., SLOUGH, BUCKS. Telephone: Slough 22381

No proprietary right is claimed in the method of manufacture or the formula.



Few products have ever established themselves so quickly as Bob Martin's Fit and Hysteria Powders, the new A.R.P. sedative for dogs and cats. The reason is that these powders meet the urgent need of thousands of people who wish to protect their pets from air-raid shock and fear.

To bring the powders to the notice of still more dog and cat owners, a special advertising campaign is being conducted in the national dailies and weeklies. Dealers are invited to co-operate with these announcements by showing the Fit and Hysteria Powders display material, and copies of the free booklet 'Your Dog and Cat in Wartime'.



BOB MARTIN LTD., SOUTHPORT, LANCs.

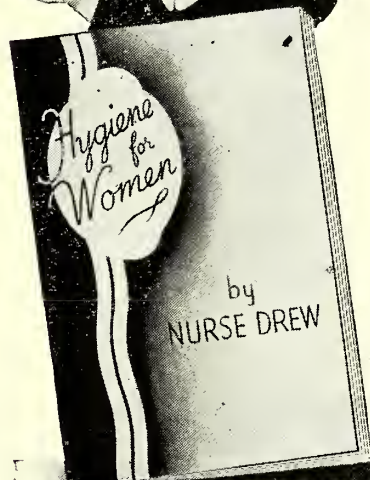
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**LET NURSE DREW SELL
THESE PRODUCTS** *for You*



RENDELLS Products for feminine hygiene are of intimate importance to all women and Nurse Drew, in her Booklet "Hygiene for Women", describes these fully, and shows their necessity in everyday life. This booklet is now packed with every Rendells Product, and will thus prove the means of creating new business.

A supply of these booklets for free counter distribution, together with the latest Chemists' Display Material can be obtained free on request.

Keep adequate stocks of all Rendells Products on your shelves to meet the ever-increasing demand.

**W. J. RENDELL LTD., Hardwick House,
161-5, Roscbury Avenue, London, E.C.1.**

RENDELLS PRODUCTS

FOR FEMININE HYGIENE

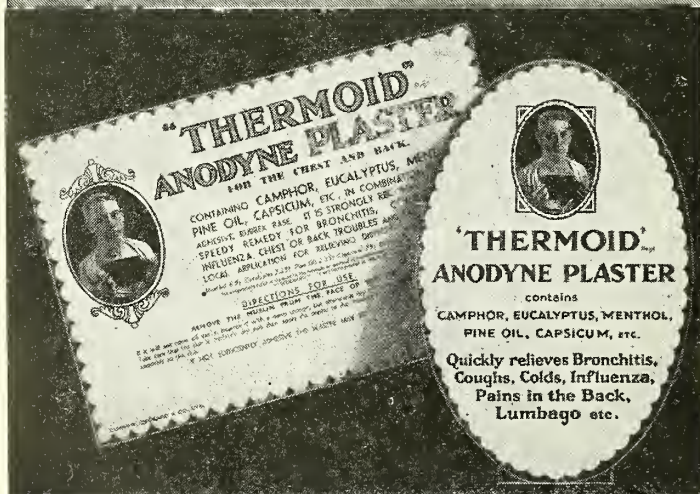
KEEP THIS BOOKLET ON YOUR COUNTER

(1)

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PROFIT *from this proven remedy!*



THERE IS A STEADY DEMAND FOR

"THERMOID"
ANODYNE
PLASTERS

A SOUND REMEDY FOR
CHEST & BACK TROUBLES

Send for details & Trade terms

CUXSON, GERRARD & CO, LTD.
Manufacturing Chemists, OLDBURY · BIRMINGHAM

A winning combination

VENO★ENO★THERMOGENE



**The new and simplified buying arrangements
mean INCREASED PROFITS for YOU!**

There is a clear advantage to buyers, both in added convenience and in actual profit, under the new buying arrangements for Veneno, Eno and Thermogene Products. **Kindly write at once if you have not received full details of these combined terms.** The amazing Goodwill represented by these three famous names is something to make the most of—all the year round. So keep up your stocks! Come what may your customers will continue to ask for the brands they can trust. Let us know your requirements in good time, so that we may support you to the very best of our ability.

VENO DRUG CO. LTD.

CHESTER ROAD • MANCHESTER 16

OF INCALCULABLE BENEFIT

IN TIMES OF

PHYSICAL and MENTAL STRAIN



PHOSPH TONIC

Made to a well-known formula

LIQUID

Phials cartoned $\frac{1}{2}$ oz. 5/3 doz. 1 oz. 8/3 doz.

TABLETS

Tubes of 25 cartoned 4/9 doz.

HALIBUT LIVER OIL

LIQUID 5 c.c. bottles 1 doz. @ 9/6. 3 doz. @ 9/3

TABLETS Bottles of 50 @ 11/9 doz.

CAPSULES Min. 2 24's @ 8/9 ..

36's @ 12/6 ..

Min. 3 24's @ 11/- ..

36's @ 15/6 ..

YEAST COMPOUND TONIC TABLETS

Bottles of 25 5/- doz. 50's 7/- doz.

CHLOROPHYLL AND YEAST COMPOUND TABLETS

Containing Lecithin

Bottles of 60 13/- doz.

CHLOROPHYLL COMPOUND TABLETS

Bottles of 60 7/6 doz.

.. .. 120 13/6 doz.



ALL PRICES SUBJECT TO PURCHASE TAX AND MARKET FLUCTUATIONS

ARTHUR H. COX & CO. LTD. BRIGHTON

Of vital importance to everyone this winter: **portable heat**

An easy method of keeping warm under abnormal conditions is provided by North British Hot Water Bottles—a line necessary to your customers' welfare.

'EDINA' (moulded). The extension on the filler acts as a handle when filling, or when buttoned over as a protection to the feet. In Blue, Green or Red.

'SUPER.' A strong moulded bottle obtainable in Blue, Green or Red.

'EDINBURGH.' High grade fabric bottle for really hard wear in Drab or Red.

NORTH BRITISH
Hot Water Bottles

Order from your
Wholesaler

Not only British . . . but North British

MANUFACTURED IN EDINBURGH BY THE NORTH BRITISH RUBBER CO. LTD.

SEAMED & SEAMLESS

SUPERO ELASTIC HOSIERY

FOR SPECIAL
GARMENTS MADE TO
MEASURE WE MAINTAIN A
24 HOUR
SERVICE

TRUSSES

BODY BELTS

SUNDRIES

Permit us to quote you

SURGICAL HOSIERY CO., LTD.

RUSSELL ST. NOTTINGHAM : PHONE : NOTTINGHAM 75903
GRAMS: SURGICAL NOTTINGHAM

BEECHAMS PILLS LIMITED

ST. HELENS, LANCASHIRE

Wholesale Selling Agents for
NATURAL CHEMICALS LIMITED

PURCHASE TAX

IN consequence of the operation of the Purchase Tax, all Beecham and 'Phyllosan' goods supplied to non-registered dealers direct from St. Helens on and after October 21st will be invoiced in accordance with the undermentioned revised terms:—

Retail Selling Prices including Purchase Tax		Unstamped Prices per dozen
1/5	Beechams <i>brand</i> Pills	11/3
3/5	" " "	27/-
5/6	" " " (82 × 1d. Twists)	49/-
1/5	Beechams <i>brand</i> Powders	11/3
5/6	" " " (34 × 2½d. Powders)	49/-
1/5	" " " (Tablet Form)	11/3
1/5	Beechams <i>brand</i> Lung Syrup	11/9
2/10	" " " "	23/6
3/5	'Phyllosan' <i>brand</i> Tablets	27/3
5/8	" " "	45/3
20/-	" " "	160/-
1/5	Lactopeptine <i>brand</i> Tablets, Powder and Elixir	11/9
3/5	" " " " "	28/-
13/8	" " " " "	110/-

Less 2½ per cent. Discount and a further 5 per cent. for Advertising and/or Display Service.

MINIMUM QUANTITY:

- (a) Assorted Beecham and 'Phyllosan' lines £3 10 0 value
(b) Separate orders for Beecham preparations or for 'Phyllosan' £2 0 0 "

MONTHLY ACCOUNT

CARRIAGE PAID

Above List Prices subject to addition of Purchase Tax

The amount of the Purchase Tax payable on each order received from retailers (which in the case of Beecham products and 'Phyllosan' *brand* Tablets will be 16½ per cent. of the list prices stated above) will be shown separately on our invoice and we will be accountable to the Customs and Excise Authorities for this Tax when collected.

In future the well-known "twists" of Beechams *brand* Pills for retailing in pennyworths will contain 3 Pills instead of 4 as formerly, whilst Beechams *brand* Powders will be advertised to the public at 2½d. each including Purchase Tax. These alterations have necessitated a revision of the contents of our broken bulk packs, but subject to Purchase Tax the rates of trade profits remain unaltered.



"Over your shoulder"

What your customer sees "over your shoulder" determines the tone of your establishment. An assortment of different types and sizes of badly labelled bottles can only destroy confidence.

A handsome array of uniform

RECESS LABELLED BOTTLES

conveys an air of traditional professional skill and fosters the confidence of your customers.



BEATSON CLARK & CO. LTD. Rotherham, Yorkshire
MANUFACTURERS OF CHEMICAL & MEDICAL GLASS. Established 1751.

® BC32

"Adaptocaps"

SELF-SEALING CAPSULES

FOR ALL BOTTLE CAPPING LONDON MADE

THE CAPSULE REMOVER ENSURES EASY AND RAPID REMOVAL OF THE CAPSULE. IT ALSO ADDS A SEAL OF QUALITY

THE LONDON CAPSULE CO.

EMPIRE WORKS • MITCHAM ROAD • CROYDON

Telephone: THORNTON HEATH 1234/5

STRYCHNINE

Our Poison Registers are up to date and contain the new Regulations as to its Sale

448 entries for any Poison 4/9

224 entries for any Poison 3/3

James Townsend & Sons

Chemists' Printers

EXETER

London Office : 29, Farringdon Street, E.C. 4



Christmas Gifts planned by



Goya presents his five attractive Christmas Gift packs. He is repeating last years three successes (1) The Picture Frame (2) The Calendar (with 1941 monthly Calendar) and (3) The joyous pink Christmas Cracker, each containing three 1/3 handbag phials of Goya perfume, retailing at 3/9 complete. (Trade 30/- dozen)

He has added a new gift (4) containing a 1/3 phial of perfume, a 1/3 box of Goya face powder and a 1/3 phial of bath essence, retailing at 3/9, attractively packed in pink and blue Gift Box, and a smaller edition (5) containing a box of powder and a phial of perfume in Gift Box, retailing at 2/6 (Trade 20/- dozen)

PERFUME, FACE POWDER, BATH ESSENCE

GOYA, PICCADILLY, LONDON, W.1



THE
"MATER"
CLINICAL REGD.
The position of the Mercury column is at once perfectly plain. Red markings above 99.4.

**ALL TYPES OF
CLINICAL
AND OTHER
THERMOMETERS**

**PERKEN, SON
& CO. LTD.**
(ESTABLISHED 1852)
Price List on Application:
**8 HATTON GARDEN,
LONDON, E.C.1**
Telephone : 0724 Holborn
Telegrams : "Optimus, Smith, London"

WILLIAM MATHER, LIMITED
DYER STREET, MANCHESTER. (Established 1826)



ZINC OXIDE and RUBBER ADHESIVE PLAISTER
ON SPOOLS

POROUS PLAISTERS. ELASTIC PLAISTER BANDAGES
ANTISEPTIC PLAISTER DRESSINGS, "CROCUS" CORN
COMFORT, Etc.

**Surgical
APPLIANCES**

EXPERTS in SPECIAL ARTICLES to measure. Ladies' and Gents' ABDOMINAL BELTS for all purposes. CHEST EXPANDING BRACES, SUSPENSORY BANDAGES, ELASTIC HOSIERY (Seamed and Seamless), TRUSSES (Spring and Elastic) for all types of Hernia.

Wholesale Dealers in Medical Glass, Surgical Dressings, Invalid & Nursing Requirements. Water and Air-proof goods. General Sundries. Send for list.



J. H. HAYWOOD LTD.
EST. 1830
11 WARSER GATE, NOTTINGHAM
Phone: Nottingham 40488 Grams: "Appliance, Nottingham"

ACCENT ON QUALITY

There never was a product which somebody could not produce a little more cheaply and a little worse. We have always preferred to work "up to a quality" rather than "down to a price"—a policy which has earned us the widespread goodwill of the trade. Today, when *your* goodwill with your own customers is more important than ever before, appoint us as your suppliers of every class of Druggists' Sundries.

BURGE, WARREN & RIDGLEY, LTD.
91-92 Saffron Hill, London, E.C.1
TELEPHONE: HOLBORN 0050
TELEGRAMS: "DRUGSUND SMITH LONDON"
ESTABLISHED 1850

SOME GOOD REASONS FOR STOCKING

LANALOLWrite for P.A.T.A. Terms
from all Wholesale Houses

- **NOURISHES THE ROOTS**
- **PROMOTES THE GROWTH**
- **GETS RID OF DANDRUFF**
- **PERFECT DAILY DRESSING**
- **ADDS LIFE TO DULL HAIR**

More families are realising that Lanalol is something more than a mere fixative. You can stock it with confidence as it is well known through continued Advertising as the one essential hair food for promoting healthy hair growth.

Lanalol No. 1 with Oil (yellow label), No. 2 without Oil (green label), 2/6 per bottle

ALSO OUR NEW PRODUCT—**LANALOL SHAMPOO**, the Liquid Soap de Luxe, which has proved an instant success, 2/6 bottle.



YOU WILL ALSO BE ASKED FOR
LANALOL HAIR FOOD
(SOLIDIFIED)
LARGE JAR 2/6
DEMAND INCREASES DAILY

SURGICAL DRESSINGS**NECK WOOL**

**SUPPLIES
ARE AVAILABLE
FROM STOCK**

Let us quote for
your requirements

ROBERT BAILEY & SON, LTD.
SURGICAL DRESSING MANUFACTURERS
OVSART STREET, GREAT MOOR, STOCKPORT.
TELEPHONE: GREAT MOOR 3008 (2 LINES) TELEGRAMS: "UNDISPUTED" STOCKPORT.

Your sales of
holly-Pax
can be doubled
by display

Where Holly-Pax is seen, it *sells*. A strong display pays for itself times over—and these compact good looking Holly-Pax cartons don't make big demands on show space. Give Holly-Pax a front line place in your windows—on your counter. Then watch sales!




TRADE } Wholesale 9/- PER DOZ. Retail 1/- EACH
TERMS } Wholesale 4 6 PER DOZ. Retail 6d. EACH


Sole Distributors: **SPLENDOR LTD**, 5 Beastmarket Hill, Nottingham

**SAVE
BY
USING
MAZDA**

**COILED-COIL
LAMPS**

They give up to
20% MORE LIGHT
for
the same current
or the same light
for less current





THE NATION'S LIGHT

MADE IN ENGLAND BY THE BRITISH THOMSON-HOUSTON CO.
LTD., CROWN HOUSE, ALDWYCH, LONDON, W.C.2.

GLANOID

**MEDICINAL PRODUCTS
OF
ANIMAL ORIGIN**

—:—

Chemist Counter Lines

**ARMOUR'S FLAVOURED JUNKET
GLANOID CALF'S FOOT JELLY**

**A FULL RANGE OF GLANDULAR
PRODUCTS PREPARED FROM FRESH
WARM GLANDS SUPPLIED IN
AMPOULES, TABLETS, LIQUIDS
AND CAPSULES**

**available in Package Form
or Bulk Containers**

Also PEPSIN all strengths

PEPTONE
both Bacteriological and
Commercial

ADRENALIN B.P. 1932 (Pure)

PANCREATIN U-S-P

OX GALL Inspissated
Powdered
Purified

BILE SALTS POWDER

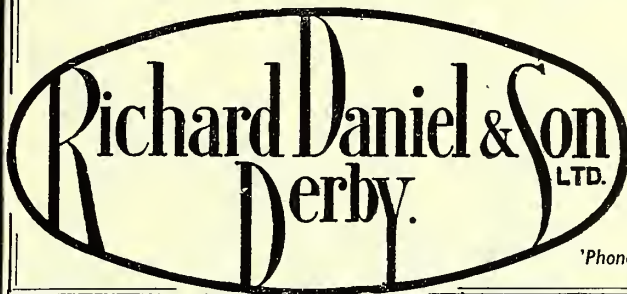
Send your enquiries to :

**THE
Armour Laboratories**
(ARMOUR AND COMPANY LTD.)

ARMOUR HOUSE • ST. MARTIN'S • LE GRAND • LONDON • E-C-1

**Phone National 2424*

**Grams Armosata-cent. London*

<p>MANUFACTURERS OF</p>  <p>Richard Daniel & Son Derby. LTD.</p>	<h1>TABLETS & PILLS</h1> <p>IODISED THROAT TABLETS CHEST AND LUNG TABLETS AND ALL WINTER LINES</p> <p>'Phone: DERBY 4266/7/8 'Grams: "DANIA" DERBY</p>
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STOCK—

'DAWN' RAVELPROOF
FACE CLOTHS

—and increase your face cloth business

'Dawn' Ravelproof Face Cloths are made in a range of qualities at various prices. All produced in assorted colours, attractively packed in 'Cellophane' and ready to hand over. A face cloth that is different and never gets slimy. Ask for the new 14" DAWN Sponge Cloth. Obtainable from your usual Wholesaler.

JACQUESIL FABRICS Ltd. Red Bank Mill, RADCLIFFE, Lancs.
London Agent: G. H. Bolton, Oxford Hse., Falcon Sq., Aldersgate St., E.C.1

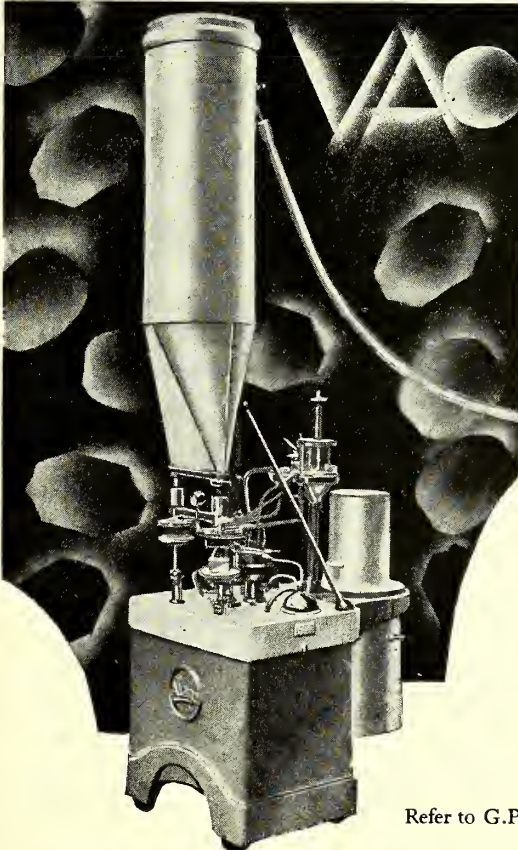
NIGROIDS for the Throat and Voice

Registered Trade Mark.

Sold in tins 4½d. and 1/6 each.

WHOLESALE TERMS ON APPLICATION

Sole Makers: **FERRIS & CO. LIMITED, BRISTOL**



VACUUM FILLING OF POWDERS

ALBRO fillers have unique capacity range.
On the same machine containers can be filled to great accuracy at all weights from a few ounces to say a couple of pounds.

No special arrangements for overhead charging are necessary and the filler can occupy any convenient spot in packing room.

Dust problems entirely eliminated.

ALBRO FILLERS & ENGINEERING Co., Ltd.
Northampton Works, Watson's Road, Wood Green, London, N.22
Telephones: Bowes Park 2217 & 2218

Refer to G.P.64

Continuous and Steadily Advertised Goods
FOR DESTROYING RATS AND MICE

DANYSZ VIRUS

Retail Price (Protected) Net Wholesale Price
Virus for Rats and Mice, single tube, 2/- .. 15/- per doz.

3 tubes, 5/- ..
Virus for Mice only single tube, 1/6 .. 9/-
3 tubes, 3/- ..

Date-expired tubes returned to us postage paid will be exchanged free of charge.

Danysz Virus in Liquid Form

Retail Price Wholesale Price
Bottles 6/- each 4/6 each
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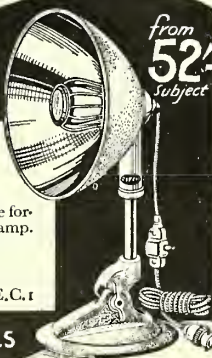
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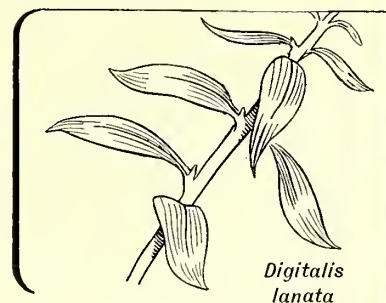
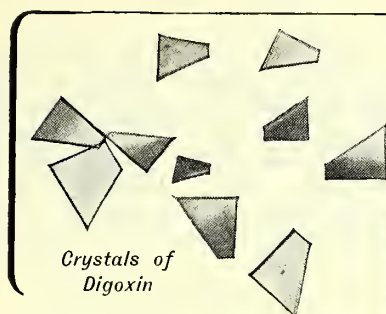
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NEWS OF THE WEEK

Linseed Drawback Order.—By an Order dated October 3 (S.R. & O. 1762), the Treasury has decreed that the rate of drawback on linseed shall be 30s. for every ton.

Export Control Order Changes.—The Board of Trade has amended S.R. & O. 1766 the first schedule to the Export of Goods (Control) Order, 1940, so as to make it apply to acetic anhydride in addition to cetic acid. Sponges, natural, are deleted from the schedule.

Honey Prices Controlled.—The Honey (Maximum Prices) Order, 1940 (S.R. & O. 1770, 1940), came into force on October 7. The Order specifies maximum prices that may be paid by importers at various Empire sources (see C. & D., Oct. 12, p. 201), with the proviso that, where honey is packed ready for retail sale in quantities of 4 lb. or less, the maximum prices may be increased at the rate of 10s. per cwt.

"C. & D." Alphabetical List of Purchase Tax Goods.—Reprints of the C. & D. alphabetical list of goods of interest to the chemical and allied trades scheduled in Customs List (Notice No. 78) (see pp. 210-11) are now available at one shilling per dozen or sevenpence for six copies, post free. Applications, which should be accompanied with remittances, should be addressed to the Publisher, THE CHEMIST AND DRUGGIST, Pitman Press, Ltd., Lower Bristol Road, Bath.

Birmingham Analyst's Report.—According to the annual report for 1939 of the Birmingham city analyst, issued recently, 7,206 samples were submitted for examination during the year, of which 5,823 were taken in connexion with the Food and Drugs Acts. Of the Food and Drugs Act samples 307 (5.3 per cent.) were found to be adulterated. This may be compared with the percentage of adulteration for all samples of foods and drugs taken in England and Wales, which in 1938 (the last year for which figures are available) was 5.7 per cent. Of the total of 471 drugs examined, nineteen (4.0 per cent.) were found to be incorrect. Of the various drugs examined several examples of formalin and soda-mint tablets were found not to agree in composition with B.P.C. formulas, while others sold under the same names were in accordance with them. Two samples of ammoniated quinine tablets were deficient of ammonia, owing probably to leakage through the coatings of the tablets.

Bath N.P.U. Branch Takes Action.—Keen discussion on current topics followed the election of officers at the annual meeting of the Bath Branch of the National Pharmaceutical Union on October 9, when Mr. E. G. Dickinson was appointed *Chairman*; Mr. J. Aspell *Vice-Chairman*; Mr. E. C. Haskins, 34 Bathwick Street, Bathwick, *Secretary*; Mr. J. H. Hopkins *Treasurer*; and Messrs. A. H. Hale, C. Swain and A. P. Curtis additional members of the *Committee*. The secretary in his report recalled that the branch had been reconstituted in October 1938; many subjects had been usefully discussed in the two years of its existence and the organisation would be found essential in dealing with new problems arising out of war conditions. He then drew members' attention to the inclusion of surgical dressings by a well-known maker in the windows of a local department store that had not previously dealt in drug-trade merchandise other than perfumery, and suggested that action should be taken by the branch in opposition. Practical points likely to arise in connexion with the purchase tax were discussed, particularly the question what should become the price of existing stocks, and whether tax would be payable on goods paid for but not taken into stock before October 21. It was mentioned that the authorities took the view that the public should be given the benefit of goods on which tax had not been paid, and that tax was payable on all goods delivered after October 20, irrespective of whether they had been paid for in advance or not. The policy proposed by a manufacturer of razor blades that the tax should be shared between maker and retailer to keep the price to customer at its present level was severely criticised, and the secretary was directed to call the attention of N.P.U. headquarters to the scheme, with a call for action.

Lighting Offence.—At Aldridge, Wallsall, Police Court recently, J. Lindsay, M.P.S., was fined £5 for not complying with the black-out regulations.

Closing Time Changes.—From October 19 shops in Launceston will close at 6 p.m. on Monday, Tuesday, Wednesday and Friday in each week, at 1 p.m. on Thursday, and at 7 p.m. on Saturday.

Food and Drugs Act Prosecution.—At Bolton, recently, Waller & Riley, Ltd., chemists, Chorley Old Road, were fined £3 for supplying tap water as distilled water. It was explained that this was due to an oversight.

Staff Entertained to Tea.—The staff and employees of Wyleys, Ltd., were entertained to tea by Mr. and Mrs. W. B. M. Wyley, at Coventry, on October 3. An impromptu programme of music followed, given by members of the staff. Amongst those present were Messrs. F. J. Bray (secretary), J. C. Colsell, Ph.C. (laboratory), N. G. Giddings, M.P.S. (poisons), and T. Smout (oldest member, with sixty-one years' service). Mr. G. Pinchbeck, Ph.C., a director, who expressed the thanks of the guests, said he believed this was the first occasion at which the majority of the guests had met the wife of their chairman and managing director. They extended their greetings to Mrs. Wyley. Mr. Wyley replied.

Golf at Birkenhead.—Despite war-time conditions, Birkenhead and Wirral Pharmacists' Association Golfing Society held its annual knock-out competition recently. In the final Mr. M. Shipley, eighty-eight, beat Mr. George Hale (Association president) by one stroke. At Mr Shipley's request the first prize of one guinea has been forwarded to the chemists' Spitfire fund. The prize of 10s. 6d. for the runner-up will, at the request of Mr. Hale, be included with other moneys in a contribution from the local branch to the Pharmaceutical Society's Benevolent Fund. The Golfing Society Committee have decided to include in the annual Branch contribution to the Benevolent Fund a balance of £3 3s. from members' subscriptions.

IRELAND

Business Change.—Mr. G. E. Magee, Ph.C., The Diamond, Irvinestown, has taken over the business of Mr. J. Thompson, Ph.C., Main Street, Irvinestown, co. Fermanagh.

Cork Conference on Educational Facilities.—A conference of the Chemists' Association of Cork City and County with local members of the Dail and members of the Cork City Vocational Committee (see C. & D., October 12, p. 192) was held recently in private. No statement has yet been issued.

Unlawful Sale of Poison.—In Dublin District Court, on October 7, Mr. George H. Parker, Ph.C., Ringsend, was fined £1 with £3 3s. costs when he was convicted on a summons of having poisons sold on his premises by an unqualified person. Mr. J. J. Gaynor, who appeared for the Pharmaceutical Society of Ireland, said that Mr. Parker was qualified to sell poisons, but he was absent when an inspector of the Society called and made a purchase.

SCOTLAND

Donation to Aircraft Fund.—J. F. Macfarlan & Co., manufacturing chemists, 109 Abbeyhill, Edinburgh, have given £100 to the Edinburgh Fighter Aircraft Fund.

Wishaw Chemists' Plea for Early Shopping.—A meeting of Wishaw Pharmaceutical Association was held recently, Mr. McMinn presiding. Mr. J. S. Clark reported on a meeting of pharmacists held in Edinburgh the previous week. Matters of general importance were discussed, and it was agreed to appeal to the public to do their shopping in the mornings to assist chemists who have undertaken, on a voluntary basis, important duties for the welfare of the country and community.

EMPIRE AND FOREIGN NEWS

Fairchild Scholarship in U.S.A.—Reporting on the Fairchild scholarship for 1940, the Scholarship Committee stated that the highest percentages were: Pharmacy, 77.20; materia medica, 90.33; chemistry, 74.00; and the lowest: Pharmacy, 39.00; materia medica, 45.00; chemistry, 10.00. The winning candidate was Miss Etta Macdonald, Texas University School of Pharmacy, who gained seventy marks or more in all subjects.

Indian Representations on Eucalyptus Standards.—A reply has been received from the secretary of the Committee in India on Pharmacopœia Revision to suggestions by the Indian Chemical Manufacturers' Association that the cineol content of eucalyptus oil B.P. should be reduced (see *C. & D.*, August 31, p. 112). The reply states that the British Pharmacopœia Commission, London, has been requested by the Government to consider the question.

Native Herbalists in South Africa.—At Durban recently Mr. N. McLachlan (president of the Natal Pharmaceutical Society) drew the attention of the South African Pharmacy Board to the native trade carried on by unqualified persons, much to the detriment of many of those who dealt with them, stating that legislation was necessary to curb their activities. Mr. Christie (chairman) said that the Board was completely opposed to the activities of native herbalists and witch-doctors and was sparing no effort to have their freedom to carry on such practices curbed.

Indian Chemical Manufacturers Meet Medical Director.—Members of the Indian Chemical Manufacturers' Association met Major-General G. G. Jolly (Director-General, Indian Medical Service) at the premises of the Association recently, Mr. J. N. Lahiri presiding. The Government's requirements in respect of medicines and drugs, questions of the manufacturing and importing activities of the Indian Medical Stores Depots, and facilities given to manufacturers to make clinical trial of their products in Government hospitals, were discussed. General Jolly declared that there would be no unfair competition from the Medical Stores Depots.

South African Pharmaceutical Societies.—The 1941 Conference of the Associated Societies of South Africa will be at Durban, at the invitation of the Natal Pharmaceutical Society. The president for 1940-41 is Mr. N. W. Hosking, who is well known to many pharmacists in England because he qualified in this country in 1914 and served for a time with A. Moore & Co., Sloane Street, London, S.W.1, and elsewhere in London. Mr. Hosking has been vice-president of the Associated Societies for some years, and at their annual conference this year was, as president of the Pharmaceutical Society of Pietermaritzburg and Northern Natal, their host. He served his apprenticeship at Maritzburg, South Africa.

TOPICAL REFLECTIONS

"Discouraged" Drugs.—Your comments on the recommendations by the therapeutic requirements committee of the Medical Research Council on drugs regarded by it as non-essential (p. 198) are illuminating, and could only have arisen from expert knowledge of the sources of the drugs mentioned. On the face of it the committee's remark, "production within the Empire should be encouraged," placed after certain names, is illogical; for if the prescribing of the drugs in question is to be discouraged, why encourage their production? However, medical practitioners are left to conclude that it will be good form not to prescribe the drugs and chemicals listed until the war has ended and supplies are again available. Whether the said practitioners will unanimously arrive at that conclusion is uncertain. Several adjustments of formula will be required if prescription is to be enforced rigorously. If cochineal disappears, for instance, compound tincture of cardamom must be given another colouring substance—an event that, incidentally, would gladden the hearts of various reformers. Again, liquid paraffin may not be indispensable, but what is to take its place? The drugs long used in the renal-urinary tract form an interesting list from a pharmaceutical point of view; and those it is proposed to shelve have occasioned much manipulative ingenuity, both at the dispensing counter and in the larger sphere of manufacture. The suggested reintroduction of scoparium may be worth putting into practice. Though the tops of the plant have not long ceased to be official, it does not appear to have been remembered in the recent discussion on medicinal plants needed in larger bulk in this country: at the moment the plant, in its cultivated varieties, may be considered as of more interest to the gardener than to the herb grower.

Assistants' Salaries.—The letter of "Packed Goods" (p. 202) deals with one phase of a question not raised publicly, I believe, since the British Pharmaceutical Conference meeting of 1938 (*C. & D.*, 1938, II, 365), the question of the general level of assistants' salaries. The subject is of particular importance to those qualified men who have been in business long enough to have bought their experience with concomi-

MARRIAGES

Notices for this column must be authenticated

DERBYSHIRE—JACKSON.—On October 10, J. A. Derbyshire, Gainsborough, to Dorothy Jackson, M.P.S., 41 Tower Road, Shipley.

MOORE—PEARSON.—At Flixton, Manchester, recently, William Norman Moore, M.P.S., 78 North Street, Keighley, to Nora Pearson.

SCORGIE—HOGG.—At Paisley, on October 8, Eric William Scorgie, M.P.S., 7 Hawkhead Road, Paisley, to Isabella McLean Bonnar Hogg.

SCOTT—FRASER.—In London, recently, Sergeant Alexander Mackenzie Scott, M.P.S., formerly of Cairnrodie, Peterhead, to Margaret Fraser.

STONEBRIDGE—WILLOUGHBY.—At Cottingham, near Hull, on October 7, Eric Henry Stonebridge, M.P.S., F.S.M.C., 47 Bramshott Road, Southsea, Hants, to Vera Esther Willoughby, M.P.S., "Malford," Dene Road, Cottingham, Yorks.

Silver Wedding.—McGILLIVRAY—BRUCE.—At Nairn, on October 2, 1915, James McGillivray, M.P.S., Glasgow, to Annie Bruce, Nairn. Mr. and Mrs. McGillivray now reside at 176 Ledard Road, Glasgow, S.2.

DEATHS

HOWARD.—By enemy action, recently, Mr. James David Howard, elder son of Mr. Bernard F. Howard, Pollards, Loughton, Essex (Howards & Sons, Ltd., Ilford), aged twenty-eight. He was educated at Marlborough and Clare College, Cambridge, where he took a First Class in the Modern Language Tripos. From the time that he completed his University career until the day of his death he was actively concerned with the family business at Ilford, and was for the last few years one of the managing directors. His fluency as a linguist enabled him to carry out many foreign journeys which were of the greatest value to the business, and through his remarkable ability and initiative he had already won for himself no mean position in the chemical trade. He was an enthusiastic rugby footballer, having played regularly for the Woodford Club, and for the two seasons prior to the war he had been selected for the Eastern Counties team. He was also a keen mountaineer and skier.

SHEILS.—Recently, Sergeant-Pilot Joseph Desmond Sheils, M.P.S. He served his apprenticeship with Mr. E. A. Richey, Ph.C., Newtownards Road, Belfast, and passed the qualifying examination of the Pharmaceutical Society of Northern Ireland in 1935. Prior to the war he carried on a pharmacy in London.

TUCKEY.—On October 9, after a short illness, Mr. H. W. Tuckey, for the last twenty years London representative of Gale, Baiss & Co., Ltd., manufacturing chemists, London, S.E.15.

tant low salaries, and, as you pointed out in your Educational Number last year, have also incurred the expense of two or three years' academic study. It was stated by a well-known speaker at the meeting referred to that weekly wages of £4 or more are paid to artisans, policemen, chauffeurs, blacksmiths and others. According to the latest information that I have, a qualified assistant is not likely to earn much over £4 a week in retail businesses, unless he is a manager. In the latter case his salary averages less than £5 a week, with, in some instances, the condition that he must live in a house attached to his employer's shop. The house may be worth the rent charged for it, but is often below present standards of convenience. With the rising cost of living, it is clear that this state of affairs may occasion much hardship. I am not in favour of formulating hard and fast rules where common sense should be the predominant factor; I suggest that employers should sympathetically consider their assistants' needs on their merits.

For Safe Keeping.—The announcement that certain books and pictures in the possession of the Pharmaceutical Society of Great Britain are to be removed to a place of safety (p. 194) causes a certain surprise that this step has not been taken earlier. Just before the outbreak of the war a museum and library not a hundred miles from Bloomsbury Square—a phrase fully in accordance, I trust, with the traditions of official news bulletins—was dispatching to a destination unknown to me numerous cases stamped with cryptic initials; and I understand that the process has since continued at intervals. Every library of any account—scientific, technical, or other—has treasures that cannot be duplicated: they should be treated as heirlooms, and should be accorded the utmost degree of safety possible. The civilised world does not contemplate with indifference the possibility of another calamity like the burning of the library at Alexandria in the seventh century, especially after the experience of the University of Louvain. It may be suggested that even private citizens owe a duty of this kind to some few of their possessions, and will do well to ask themselves if safety in this matter has been secured.

Xrayser

PHARMACEUTICAL SOCIETY OF IRELAND

The annual meeting of the Pharmaceutical Society of Ireland was held at 67 Lower Mount Street, Dublin, on October 7. The attendance included Dr. J. A. Mitchell, Messrs. P. C. Cahill, T. B. O'Sullivan, J. T. Gleeson, J. A. Hurson, T. J. Burke, P. Fahey, H. P. Corrigan, John J. Smith, J. Gleeson, J. A. O'Rourke, D. Murphy, P. A. Brady, T. C. Scott, Miss K. F. Campbell, Miss F. M. Flood, Mr. J. Duggan, Mr. F. J. Robinson. The president (Sir Thomas Robinson) was in the chair.

At the outset of the proceedings THE PRESIDENT declared the following six outgoing members of the Council re-elected unopposed for a further term of three years:—Messrs. P. C. Cahill, J. A. O'Rourke, J. Gleeson, M. J. Parkes, P. A. Brady, C. J. Cremen. For the seventh vacancy Mr. Hugh P. Corrigan, 80 Malahide Road, Dublin, was declared duly elected.

THE PRESIDENT in the course of his address said:—I am proud to congratulate the members of our Society upon the prompt action we have been able to take in this national emergency. Chemists have not failed to do their part. Many of our young men have joined the National Army, the Local Security Force or the Red Cross Organisation. We have at the present time two classes of instruction in first-aid work in these premises. At the moment the numbers have been so great that we have had to confine the classes to pharmaceutical chemists. It may be possible later on to have classes for assistants also, but at present the accommodation of this building is strained to capacity. In co-operation with the St. John Ambulance Brigade we are providing qualified dispensers for First-aid Posts in the City.

This is the second year in which there has been no contest for membership of the Council. This, I think, we may take as full approval by the members of the policy we have followed for the past few years. I feel that the Council has the trust of our members. This is shown by the fact that we have no election. Mr. McKnight, owing to the great difficulties of travelling to Dublin from Ballymahon, has found it impossible to attend the meetings as he would wish, and has therefore not sought re-election. Mr. H. P. Corrigan has been nominated in his place, and as there was no opposition he was elected. Mr. Corrigan is well known to you all, and I am sure he will be a valuable addition to the Council. I am glad to be able to report that our membership has again broken all records. No doubt the published reports of our proceedings, month after month, appear to be more or less routine in character, but I am sure you all appreciate that the most important work is, and must be, carried out by the various Committees, and as president I wish to record my thanks to the members of the Committees for the constant attention they have given. I can assure this meeting that the untiring care of the Council is given to the protection of our licentiates, and to prevent any infringement of our rights under the Pharmacy Acts. I may say in this connexion we have a tower of strength in the registrar, who gives the Council most valuable assistance, and with a thorough knowledge of the law as it affects our licentiates. I wish also to pay tribute to his courteous and efficient assistant, Miss Hyland.

Following the usual custom I propose to leave the details of work done during the year as regards examinations and finance to our able treasurer, Frank Fitzpatrick, who I am happy to say is still giving unstinted service to the Council. No difficulty daunts him, and our very happy position today is still largely due to his energy and good guidance. All the matters I mentioned last year are still pursued, including the position of dispensers in the Army and Volunteer Forces, and the Poisons Act, 1908. I must also testify to the constant help I have had from the vice-president, who has never failed me either at Council or Committee work.

MR. FITZPATRICK, outlining the Society's finances for the past year, said the balance with which they closed was really due to the fine teamwork of the Council, coupled with the help given by Mr. Kerr, which was unstinting. The year closed with a surplus in income over expenditure of £849 13s. 4d., which was an increase of £75 13s. 3d. compared with the surplus of the previous year. This surplus was reached although they spent a lot during the year. On repairs the expenditure came to £175 0s. 7d. Other expenditure was somewhat increased, particularly coal and light. As good business men they anticipated there would be a scarcity and increase in price in fuel, and accordingly purchased supplies of coal and coke nearly a year and a half in advance. That also applied to stationery. During the year they invested £1,200 in 4 per cent. Exchequer Bonds, and the total investments on August 31, 1940, stood at £4,124 19s. 2d. It was interesting to recall now, went on Mr. Fitzpatrick, that in 1925, when they took over the investments of the Society they were valued at £1,075. Today, although they had spent over £4,000 on the reconstruction of the premises, they had investments totalling over £4,000. These figures spoke for themselves. Any members who went through the premises would see that the Schools were in good condition, and the whole place redecorated throughout. Dealing with the balance sheet MR. FITZPATRICK said their capital stood at £7,719 11s. 11d., which seemed a lot. The value placed on the premises was £3,188 5s. In his view that was a little bit overdone, and at some future

meeting he would suggest that they write off a portion of that amount. The cost of the premises to the Society might come to that figure but they could not sell them at that price, and for that reason it would be a good thing to reduce the amount. Speaking on the Benevolent Fund MR. FITZPATRICK said it was in a very satisfactory position. They had a fair number of calls on it during the year, and did the best they could, but would have done more if that had been possible. In grants the total amount paid out came to £56. Subscriptions received came to £18 16s. 6d. and there was a grant from the trustees of the Leverhulme Fund of £50. The income from investments came to £44 4s. and the amount received from the Dance Committee came to the fine total of £114 18s. Miscellaneous receipts due to the sale of Poisons Law Synopsis brought in £5 1s. 6d. The balance of income over expenditure came to £178 9s. 7d. which he thought was very good. When the position was reached that they had over £2,000 invested they would be able to give a little more. In the days to come he believed there would be more calls on the Fund due to the fact that some chemists would be unable to do anything for themselves owing to old age and infirmity. As it was the facts in relation to the Fund spoke for themselves (applause).

MR. FRED STOREY, Belfast, said the pleasant duty devolved upon him of proposing a hearty vote of thanks to Sir Thomas for his conduct in the chair during the past year. For the past two years he had filled the office of president and had given the utmost satisfaction to everyone. Sir Thomas was a man who had not only taken a deep interest in pharmacy, but was one of those men who had taken a deep interest in civic and public affairs. That was something wanting amongst pharmacists and men in the drug trade. Many more in their profession should take an interest in public affairs because it brought their craft before the public in a proper perspective. He was glad to hear chemists down here had taken up first-aid work, and he presumed A.R.P. work as well. If anything happened—and he trusted it would not—then they would be able to play their part. That day he was present at the annual meeting of the Northern Society, and when they learned he was coming to Dublin to the meeting that night, he was asked to convey the good wishes of the Northern Society (applause). He would like to say how delighted he was to hear such a good report from Mr. Fitzpatrick. It was marvellous how the finances of the Society had grown up.

DR. JOHN J. MACKAY, seconding Mr. Storey's motion, said the pleasure was a personal one because he worked under Sir Thomas and knew him as an employer and friend. Even after he had left Sir Thomas's pharmacy it gave him great pleasure to go back and see him. Sir Thomas was undoubtedly a shining light in pharmacy; a man of intellect who had a very winning way, and one who he was sure they would all agree was a gentleman who set an example for every pharmacist in Ireland. When he heard Sir Thomas had been made president of the Society he was very glad, because he felt such an honour was well deserved. In addition to the president thanks were due to Mr. Fitzpatrick for the splendid financial report he had put before the Society. Mr. Fitzpatrick did not spare himself in his wonderful work for pharmacy and was always ready to advise young men starting in the profession, or beginning business for themselves.

MR. M. J. O'CALLAGHAN, proposing a vote of thanks to Mr. Fitzpatrick for his excellent report, said that the balance sheet he presented this year transcended any balance sheet presented up to this. This was due to Mr. Fitzpatrick's fine aptitude for the mathematics of the job. When he took over the office of honorary treasurer the finances of the Society were in a more or less parlous condition, but this year he had made the state of the Society one of opulence. He hoped Mr. Fitzpatrick would be left for many years with the Society to look after its finances.

MR. M. J. PARKES, seconding the vote of thanks to Mr. Fitzpatrick, said they all knew the amount of work Mr. Fitzpatrick put into his task as honorary treasurer. The balance sheet put before them that night was a record.

THE PRESIDENT first put the vote of thanks to Mr. Fitzpatrick, which was cordially carried. Replying to his own vote of thanks THE PRESIDENT said all the kind things said about him were embarrassing, because his success as president lay in lying low and saying nothing. The Council under the guidance of Mr. Kerr and the older members were so efficient that there was really little hard work to do. To fill the office of president during the past two years gave him great joy and happiness. After spending over fifty years in pharmacy, the idea that he should ultimately reach the greatest honour in the profession in this country seemed to him incredible. He felt he could never sufficiently express his thanks to those colleagues on the Council who did him that honour. With regard to their finances he would like to say that the work of Councillor Fitzpatrick as treasurer was perfectly amazing. When they looked at their present building today, and the fine condition it was in, and then see the very substantial balance they had to credit, it was a remarkable achievement. All this was entirely due to the attention, ability, and foresight of Mr. Fitzpatrick. They were proud of him as their treasurer, and deeply indebted to him for his work (applause).

MR. FITZPATRICK, acknowledging the vote of thanks, said a little flattery was very good when one knew it was flattery. The balance sheet today was a testimony to the splendid team work of the Council, and the co-operation of Mr. Kerr, who never spared himself in carrying out the ideas of the Council.

THE REGISTRAR then presented Miss Mary Evelyn Brigid Ryan Limerick, to the president. Miss Ryan won the gold medal of the Society at the recent Licence examination. Making the presentation of the gold medal THE PRESIDENT said it was fourteen years ago since this medal had been won before, and twenty-six years since it was won by a lady. During the past fourteen years the test for the Licence examination had become harder and harder, so that great credit was due to



PRESENTATION OF GOLD MEDAL IN DUBLIN.—Sir Thomas Robinson (*president, Pharmaceutical Society of Ireland*), presents Miss Mary Evelyn Brigid Ryan, Limerick, with gold medal won at Society's Licence examination held in July. Also in the group are Miss F. M. Flood (a member of the Society's Council (centre), and Miss K. F. Campbell, M.P.S.I. (left).

Miss Ryan for her wonderful success. It is a great delight that after all those years a lady should win this medal again. I hope your success in life will be as brilliant as your examination record (loud applause).

MISS RYAN: Thanks, everybody.

MR. G. O'NEILL, moving a vote of thanks to the registrar (Mr. J. J. Kerr), said he felt it was almost superfluous, they were all so indebted to Mr. Kerr. Many other people in Mr. Kerr's position would stick purely to their official duties, but he was always willing and ready to help any group out to do work for the Society, or for any laudable purpose. In his official capacity he saw to it that the sale of poisons was confined to duly qualified persons. Digressing from the motion he would like to congratulate the president and Council on inaugurating the Red Cross lectures, but in his view they were a little slow about it. They might have had first-aid and A.R.P. lectures before this, since these things did a lot of good in bringing members of the Society together.

MR. J. K. WHELEHAN, Mullingar, seconding the vote of thanks to the registrar, said some people who knew Mr. Kerr in Clones at one time suggested his epitaph should be "he was bumptious but did things." When he (Mr. Whelehan) knew Mr. Kerr first as a student he would say he was bumptious, but knowing him now as a member of the Council he would say he gets things done.

Putting the motion, which was carried with acclamation, THE PRESIDENT said Mr. Kerr's conduct of the affairs of the Society was beyond all praise, and he endorsed everything that had been said of Mr. Kerr.

MR. KERR said he could not make a better speech than to take two sentences from speeches made that night. To use Mr. Fitzpatrick's words a little flattery did one good when you knew it was flattery, and to use Miss Ryan's words "Thanks, everybody" (applause).

TREATMENT OF GAS GANGRENE.—The combined use of antitoxin and sulphanilamide in the prophylaxis and treatment of gas gangrene is dealt with in the War Memorandum No. 2 issued recently by the Medical Research Council War Wounds Committee and Committee of London Section Pathologists ("Notes on the Diagnosis and Treatment of Gas Gangrene," H.M. Stationery Office, price 3d.).

COMPANY NEWS

P.C. means Private Company and R.O. Registered Office

BARLOW (WESTMINSTER), LTD. (P.C.).—Capital £500. Objects: To carry on business as dealers in photographic paper, manufacturing chemists, etc. Joseph Barlow and W. H. Smith, directors. R.O.: 10-12 Lambeth Palace Road, London, S.E. 1.

WILLEN BROS., LTD. (P.C.).—Capital, £2,500. Objects: To carry on business as manufacturers of and dealers in surgical, medical, and laboratory supplies, etc. Paul J. W. Regen and Arthur R. Williams, directors. Solicitors: H. B. Supperstone & Co., 32 Gresham Street, London, E.C.2.

Application for Discharge from Bankruptcy.—SKONE REES MORRIS, M.P.S., 4 Sterry Road, Gowerton, Swansea. Debtor applied for his discharge at Swansea on October 8. The Receiving Order was made in 1934, when liabilities were returned at £2,787, and a first and final dividend of 3s. 8½d. in the £ had been paid. Discharge was granted, subject to eighteen months' suspension.

Bankruptcy.—DAVID MORGAN REES, M.P.S., 780 Fulham Road, London, S.W. Debtor attended for public examination on October 8. A receiving order was made on a creditor's petition, and the debtor was adjudged bankrupt on September 6. He had started business on his own account in 1912 with £200 capital, and had traded at the above address since May, 1935. Liabilities are established at £2,500, against assets valued at £166. The Official Receiver reported that no statement of affairs had been lodged, and asked for an order for it to be supplied within fourteen days. An order was made to that effect and the public examination was adjourned until November 5.

TRADE NOTES

S. FLEMING & Co., 97 Charlotte Street, London, W.1, have been appointed sole wholesale distributors of Selka and Leedo rubber products for Northern Ireland.

NEW PRICES.—Red Band Chemical Co., Ltd., Richmond Terrace, Edinburgh, indicate elsewhere in this issue the new prices of Red Band products. These alterations come into force on October 21.

BEECHAMS PILLS, LTD., St. Helens, announce revised prices in respect of their pills, powders and lung syrup, also of Phyllosan and Lactopeptine. Details of these prices, together with other information of considerable interest to chemists, will be found elsewhere in this issue.

WINTER AILMENTS.—Considerable thought is being given to methods of preventing illness during the coming winter, and recently some publicity has been given to the use of ray treatment. Pifco, Ltd., Watling Street, Manchester, can supply an inexpensive infra-red and radiant heat lamp, which is suitable for treatment of such complaints as rheumatism, lumbago and sciatica.

ASPRO, LTD., Slough, announce the new prices at which Aspro will be sold from the date of the introduction of the purchase tax. Wholesale and retail margins of this well-known product are maintained in the various adjustments that have been made and the company state that they will pay purchase tax on bonus products. Boxes of Aspro sent out after the coming into force of the tax will be appropriately labelled, whether obtained from the manufacturers or through the usual wholesale channels.

MACLEANS PRODUCTS.—Macleans, Ltd., Great West Road, Brentford, inform us that the purchase tax has provided them with an opportunity to introduce new and more profitable display parcel terms on a monetary basis, and details will be found in the price list which Messrs. Macleans are sending out to all their customers. New retail prices will, of course, apply to all deliveries of the company's products made subject to the introduction of the purchase tax. Further information on these matters is given in the company's advertisement in this issue.

OPHTHALMIC OINTMENTS.—The Crookes Laboratories, Gorst Road, Park Royal, London, N.W.10, recently brought to the notice of the medical profession a new series of eye ointments based on the increasing evidence of the value of vitamin A in ophthalmological conditions. Four ointments are available: (1) Halibut liver oil incorporated with lanolin and petroleum jelly; (2) halibut liver oil with atropine; (3) halibut liver oil ointment with yellow oxide of mercury; (4) halibut liver oil ointment with yellow oxide of mercury and atropine.

Business Changes

MR. J. LEVY, M.P.S., has acquired the drug stores of Roland Hill, 208 Stanley Road, Liverpool, 5.

MR. P. H. WOODNOTH, Ph.C., principal of the Westminster College of Pharmacy, has removed to 88 Rodenhurst Road, Clapham Park, London, S.W.4.

MR. E. W. SKYRME, Ph.D., B.Pharm., Ph.C., managing director, The Shurzine Pharmacy, Ltd., is carrying on the wholesale business in Shurzine antiseptic ointment from the Manor House, Compton Pauncefote, Yeovil, Somerset.

PHARMACEUTICAL SOCIETY OF NORTHERN IRELAND

The annual meeting of the Pharmaceutical Society of Northern Ireland was held on October 7, at 73 University Street, Belfast. The following members were present: Messrs. Walter C. Tate (president), H. F. Moore (treasurer), C. Abernethy, J. Donaghy, W. Morton, J. T. Nicholl, J. McGregor, J. McRoberts, F. Storey, P. W. R. Shinner, R. A. E. Simmons, J. McDowell, C. A. McDowell, and D. L. Kirkpatrick (secretary).

Four pharmaceutical members of the Council, who retire by rotation, Messrs. C. Abernethy, J. Donaghy, S. H. Forrest, and J. T. Nicholl, and one druggist member, Mr. J. F. Grimes, J.P., were re-elected members of the Council.

THE CHAIRMAN then delivered his presidential address. He said their annual meeting for the second time was taking place when their country was engaged in a life and death struggle against the forces of evil and tyranny. Today they recorded their sincere tribute to the courage and steadfastness displayed by their fellow-pharmacists across the Channel in facing up to all the dangers to which they were exposed and in so nobly carrying out a service so vital to the health of the nation. Not only to their colleagues in retail pharmacy, but also to the large manufacturing firms and the wholesale and distributing houses who were maintaining the output and flow of medical commodities they would ascribe their tribute, while to all those who had suffered damage and loss they offered their sincere sympathy.

An examination analysis for the year 1939-40 revealed that in December 1939, in the Preliminary Scientific nine passed, sixteen were referred, five failed, two absent. In the Final twenty-six passed twelve referred, five failed. In June 1940, in the Preliminary Scientific, thirteen passed, seventeen referred, nine failed, two absent. In the Final fourteen passed, nineteen referred, twenty-four failed, two absent. The total for the year was sixty-two passed, sixty-four referred, forty-three failed, six absent. The gold medal was awarded to Charles Alexander McDowell, 18 Thiepval Avenue, Cregagh, Belfast. Certificates issued during the year 1939-40 were: Licence forty, Preliminary Scientific twenty-two, Preliminary forty. Meetings held during the year were: Council eleven, Education Committee four, Law Committee one, Finance Committee eleven, House Committee one. Results of Pharmaceutical Preliminary examination of Queen's University, Belfast, were: Autumn 1939, seven passed; one in four subjects, and one in three subjects. Summer 1940, five passed; five passed in four subjects, and seven in three subjects. The issue of licences for year ended December 31, 1939, was pharmaceutical chemists 494, registered druggists 39. The number of names on the Registers for year ended December 31, 1939, were: pharmaceutical chemists 974, superintendents of bodies corporate (Ph.C.) 86, chemists and druggists 8, registered druggists 129, superintendents of bodies corporate (R.D.) 2, certified assistants 6, apprentices 579.

They regretted that during the year the following members had passed away: Messrs. Andrew Carlisle McBride (an ex-president), William Blair, Robert Hastings, Richard Linehan, John Maxwell (an ex-president), Thomas Nelson, Samuel Orr, Andrew Gerard Kerrigan. The following associates had died: Messrs. S. R. Anderson, G. Hamilton. Referring to the death of Mr. McBride, Armagh, THE PRESIDENT said that Mr. McBride had been a foundation member of the Council and a past-president. He was a man greatly loved and respected. It was interesting and yet sad to note that of the original Council there were left now only Mr. Connor, Sir Thomas McMullan, and Dr. Acheson.

In these days they heard the word control or limitation used very frequently—control of supplies, control of imports, control of prices, control of profits, and so on. Might he add for their consideration something which concerned them vitally as pharmacists, the control of which would receive a hearty welcome.

The great advance in the study of biochemistry and physiology in recent years had resulted in the introduction of a vast number of valuable but potent medicaments such as insulin, vitamins, hormones, and serums. There was also a vast number of synthetic drugs under a variety of names. To both the prescriber and the dispenser some control over the confusing nomenclature would be a great relief as well as an advantage from the view of public safety. Some control should also be exercised over the seemingly endless introduction by several manufacturers of definite chemical substances under different proprietary names, with the result that they found on the pharmacy shelves three or four or even more preparations which were chemically and therapeutically identical, but were prescribed under different names. There should also be some limit to the putting up of mixtures of known substances under a proprietary name so that here also they had in stock several proprietary preparations which were really combinations of well-known medicaments. From the manufacturer's point of view those new remedies were usually the result of intensive research by specialists after the expenditure of much time and money, and it was only right that such skill should be rewarded and the result protected from a swarm of imitators and parasites. It was well known that today drugs of nearly every kind

were being indiscriminately distributed by unregistered persons, stored with articles of food, and sold by shopkeepers of every class. This was unfair to those who had fitted themselves for their calling in the manner prescribed by Act of Parliament, and who had spent time and money to do something which the State had neglected to preserve to them. This was a serious matter for the general public. Pharmacy was largely a professional calling. The sale of an ounce of galenical was a commercial transaction, but when advice was asked about the administration of the dose then the transaction became professional. Further, the still more important question of whether the purchaser was supplied with a reliable medicine or a worthless one turns to a great extent upon the vendor's professional knowledge—chemical, botanical, and pharmaceutical. In those subjects the pharmacist was educated and examined and thus he was a professional man. This had already been recognised by the public and by the State in the statutory protection afforded to the title pharmaceutical chemist. When the State, however, said it was necessary that they should qualify if they were to sell drugs, and then allowed the unqualified and untrained to deal similarly, then the qualified man felt aggrieved, and rightly so, and turned to the State for redress. He would like to remind the State that it was for the protection of the public health that he was required to qualify, and that it was in the interests of the State that such protection should be saved from becoming a sham. The remedy consisted in extending the purpose of the Pharmacy Act. Under that Act a number of medicinal substances were deemed poisons. That list should be considerably extended. The retail sale in open shop of most of the drugs of the B.P. and B.P.C. should be carried out only by duly qualified pharmacists. The mere fact that an article could only be obtained from a properly qualified person in itself suggested to the purchaser caution in the use of the article. The following was taken from the opening address at the Birmingham Conference in 1906:—

People might reasonably look forward to living to a very great age, but they must be sure to have the right physic made up by the right people in the right place and pay the right price.

In conclusion THE PRESIDENT paid tribute to the members of the Council who had nobly supported him during his year of office. They had made his work light, and there had been no dissension in the Council. He also paid a tribute to the help given him by their secretary (Mr. D. L. Kirkpatrick) and his assistant (Miss Roulston) who made the duties of the president very light.

THE PRESIDENT then presented Mr. Charles Alexander McDowell with the gold medal, and heartily congratulated him on his success. That was not the first medal Mr. McDowell had won and he wished him the best of luck in the future (applause).

MR. H. F. MOORE submitted the financial statement, and said that the report showed increases in receipts. They had saved expenses in examiners' fees by having a local examiner. Their surplus over expenditure that year amounted to £647 5s. 8d. against £472 os. 6d. last year. Their revenue from subscriptions had increased, and everything showed that they were in a very flourishing condition. He formally moved the adoption of the report.

MR. JAMES DONAGHY seconded.

MR. FRED STOREY congratulated the president on his excellent speech. They had a greater surplus than in the previous year. The Benevolent Fund would be pleased to receive a larger sum, and he hoped they would give consideration to this during the coming year. He thought they should invest some money in War Savings Certificates. For some time he felt that they should have some Fund to help boys in pharmacy who were not in a financial position to carry on their studies. The Society had £15,000 and what were they going to do with it?

THE PRESIDENT said they had invested £500 in Defence Bonds. The point made by Mr. Storey about the students would be noted.

The report was adopted.

MANCHESTER PHARMACEUTICAL ASSOCIATION.—The Speech Day and sessional opening will be held in the Pharmaceutical Department, The University, at 3 p.m. on Wednesday, October 23. The agenda includes the report by Mr. H. Brindle, B.Sc., F.I.C., Ph.C. (principal); presentation of prizes; address by Dr. T. H. Manners Kerfoot, M.B., Ch.B.; and presidential address by Miss Ivy Roberts, M.Sc., Ph.C.

WAR MEDICINE BULLETIN.—The Medical Research Council have introduced a new Bulletin of War Medicine containing abstracts of relevant articles in all branches of medicine, surgery and kindred subjects. The Bulletin, the first issue (September) of which has recently appeared, is edited by the staff of the Bureau of Hygiene and Tropical Diseases, Keppel Street, London, W.C.1, and can be obtained from H.M. Stationery Office, price 2s. 6d.



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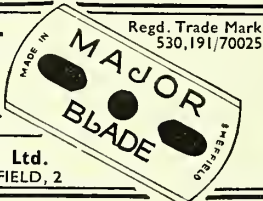
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PROPRIETARY ARTICLES TRADE ASSOCIATION

THE quarterly meeting of the Council of the Proprietary Articles Trade Association was held on October 10, the president (Mr. H. H. Marshall) occupying the chair.

THE PRESIDENT reported that on the day following the last meeting of the Council, the Association's treasurer (Mr. A. T. Webb) had passed away. Tributes were paid to Mr. Webb's high qualities and to his services to the Association and the trade, and a resolution expressing the Council's appreciation of Mr. Webb's services and their sympathy with his family was passed.

On the motion of THE PRESIDENT, Mr. Lindsay Barclay (Barclay & Sons, Ltd.), was unanimously elected *Treasurer* in place of the late Mr. Webb.

The Council discussed the effect of the purchase tax on the prices of the proprietary articles protected by the Association. Agreement with the Customs authorities as to the wholesale value on which the tax should be levied had been reached, and this wholesale value would be the ordinary "per dozen" price charged by the wholesaler to the retailer for small quantities. Manufacturer members of the Association had been advised of this and had been asked to submit to the Association their new retail prices including purchase tax. The Council instructed the secretary to make arrangements for the notification in due course of these new prices to the trade. The position of medicine liable to stamp duty in relation to the tax had also been settled and there was now no question of the addition of the purchase tax to the retail price of the stamped article, bringing the latter into a higher rate of duty. Various members of the Council, particularly those of the Wholesale Section, emphasised the difficulty, if not impossibility, of operating the tax satisfactorily, and of making the necessary preparations for administration by October 21. The secretary was instructed to send to the Commissioners of Customs and Excise a letter setting out the Council's protest and views on the subject. The relation of the Prices of Goods Act to new prices including purchase tax was also discussed, and a communication from the Central Price Regulation Committee pointing out that retailers would not be permitted to make a profit on the tax, and that they must not add the tax to goods on which tax had not been paid by the trade, was noted.

The Council decided that 4 The Embankment, Bedford, should be used as the Association's administrative headquarters. The Council expressed their appreciation of the kindness shown by the Executive and secretary of the National Pharmaceutical Union.

They also expressed their sympathy with Mr. Mortimer (secretary of the Wholesale Drug Trade Association) and their hope for his speedy restoration to health.

Matters relating war risk insurance, the Limitation of Supplies Order, the protected list and the stop list were also dealt with.

INFORMATION DEPARTMENT

INFORMATION WANTED

Postal or telephone information with respect to makers or first-hand suppliers of the undermentioned articles will be appreciated.

AKC/63 Dusting powder (makers)

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Trade Legislation Rulings

VARIOUS opinions have been expressed in the trade as to the correct interpretation of important points now arising out of such legislation as the Purchase Tax Act and the Limitation of Supplies (Miscellaneous) Order, 1940. Much could be written on the subject of the official list of "Essential Drugs of an Exceptionally Costly Character" in the former legislation. To those with experience of the trade this peculiar phrase is incapable of being defined, because it is quite meaningless as a precise indication of what type of goods it is intended to cover. The official interpretation given to it is even more baffling, including as it does items which, comparatively, are by no means exceptionally costly and others which may not be freely accepted in authoritative quarters as being in the class of essential products. On the other hand, many products which might reasonably have been anticipated as coming well within this vague category have been omitted. It would be interesting to know if representative and organised trade and technical bodies were invited to assist the Treasury to draw up this list of so-called essential and exceptionally costly products, and if so, were their views accepted or entirely rejected? There are a number of lists of exempted products and goods under the Purchase Tax Act, all tending to confuse the trader. Would it not have been much more simple to issue one list of exemptions?

It is apparent there has been some uncertainty as to how Customs would apply the purchase tax on goods that were also liable, at some point, to other imposts, such as, for instance, the medicine stamp duty. The following ruling on this point received from the Secretaries' Office, Custom House, London, E.C.3, will be of interest to the trade:—

"I am directed by the Commissioners of Customs and Excise to inform you that it has been decided:—

- (1) That purchase tax will be payable, in the case of a medicine which the manufacturer is required to stamp before sale, on a wholesale value which includes the amount of the medicine stamp duty, and
- (2) That for the purposes of purchase tax this will involve the existence of two separate wholesale values, for packages sold respectively stamped and unstamped by the manufacturer."

An addition, on account of purchase tax, to the retail selling-price of a medicine which requires to be sold stamped will be disregarded in determining the rate of medicine stamp duty payable. For example, if an article which has hitherto been retailed at 1s. apart from duty (duty-paid price 1s. 3d.) is in future retailed at (say) 1s. 1½d. apart from duty, the rate of duty payable will remain 3d., the total retail price becoming 1s. 4½d.

According to this ruling medicine stamp duty (when paid by the wholesaler) will count as part of the value of goods liable to purchase tax, while the purchase tax (shown separately on invoices) will not be counted as part of the value of goods liable to medicine stamp duty. Doubtless, the various anomalies that exist in wholesale prices of stamped and unstamped proprietaries will need to be adjusted.

So far as the retail chemist is concerned, he can decide for himself whether he purchases stamped or unstamped goods.

The schedule of goods chargeable with purchase tax issued by Customs (Notice No. 78) has not been drawn up with the main object of providing a quick reference for retailers or wholesalers. It meanders through various classes of goods, some of which overlap, and traders would, in many instances, need to refer to various classes in order to ascertain whether a certain product is or is not liable to the tax. We have carefully analysed the Customs schedule and this week (pp. 210-11) we publish an alphabetical list of all the types of goods specified therein of interest to the pharmaceutical, chemical and allied trades. We believe this list will be of assistance to all concerned and we are arranging for reprints to be available at a negligible cost. It will be appreciated that the C. & D. Alphabetical List is not an exhaustive schedule of all individual goods liable to the tax. It is based on the Customs schedule and is therefore largely composed of general classes of goods, with some individual products indicated as illustrations.

Retailers who may hold stocks of goods liable to purchase tax, purchased prior to the imposition of the tax, would be well advised not to attempt to add the amount of the tax to the retail selling price. In doing so they will be contravening the provisions of the Prices of Goods Act. There must, for a time, be anomalies in selling prices, between one retailer and another, but there can be no excuse for making undue profit out of a tax imposed for national revenue purposes. Provision is made for the infliction of heavy penalties upon conviction for offences of this character.

A chemist who recently opened a retail shop is concerned about his position under the Limitation of Supplies (Miscellaneous) Order, 1940, as, of course, he had not purchased goods during the standard period. Could he, he inquires, now claim any quota of restricted goods? The answer is that retailers, established or not, or new, are in no way restricted as to the quantity of controlled goods they may purchase, provided they can find restricted wholesalers to supply them. Unfortunately, many wholesalers of restricted goods are already sold out to the limit. New retailers may therefore find it difficult to secure even small stocks of some classes of goods normally stocked by the pharmacist that are the subject of limitation under the 1940 Order.

A Trade Dispute

At a recent meeting of Dublin chemists (C. & D., October 12, p. 192) a resolution was passed inviting the Irish Union of Distributive Workers and Clerks to take action against chemists who failed to adhere to an agreement made in 1936 between the Union and the Irish Drug Association. Under the agreement certain closing hours were fixed for chemists' shops in the greater Dublin area and both parties agreed to see that these hours were observed. There have been some breaches of this agreement by members of the Association, though we understand it is chiefly non-members who have remained open longer than the stipulated hours. What action the Union can take in this instance is not quite clear, beyond picketing the premises of a chemist concerned, but certain general observations may be made on the nature of such contracts.

Though generally understood to mean a disagreement between employer and employee, a trade dispute can exist between employer and employer. In such a case, if an existing agreement with a properly organised body of employees is endangered, they may consider themselves legally justified in placing pickets near the affected premises to inform anyone interested that a trade dispute exists. This procedure might prove salutary in certain circumstances, but it is open to question whether any commitments entered into by the Association can be binding on persons outside its organisation, and where the owner of a pharmacy employs no member of the Union any action interpreted as interference with the business might lead to legal complications.

The 1936 agreement, which dealt with wages as well as working hours, provided for a forty-eight-hour week, and was evolved by the parties for mutual benefit. The I.D.A. has consistently worked for the betterment of trading conditions and it is to be hoped that the results of its efforts will not be prejudiced by the few who choose to remain outside.

Pharmacy in U.S. Defence Plans

Several government departments in the United States have been authorised to co-operate in developing a scientific register to provide information about those with special training and experience in the sciences and professions, and plans are being developed to establish such a list of pharmacists for inclusion in the list. Extensive information about normal civilian requirements for drugs and medicines and pharmaceutical services over a period of years is being furnished to the defence authorities. A Drug Resources Committee was organised some months ago, with Mr. Carson P. Frailey (secretary, American Drug Manufacturers' Association) as chairman, to co-ordinate the civilian and military requirements of the country in the field of drug supply. The committee is composed of representative producers, and has given consideration to *personnel*, facilities, stocks on hand or available, and possible interruptions to the flow of supplies.

PURCHASE TAX GUIDE

A WIDE range of goods connected with the drug trade is affected by the operation of the purchase tax. For the convenience of its readers THE CHEMIST AND DRUGGIST has rearranged into alphabetical order the lists of goods of interest to the trade published by the Commissioners of Customs and Excise in Notice No. 78, giving in each case the class into which the item falls and the appropriate rate of tax. It should be noted that the lists of goods issued by the Commissioners of Customs

and Excise, and consequently the C. & D. alphabetical list, are not exhaustive, and there are many articles not mentioned which are covered by the general classifications in Notice No. 78, and are chargeable with the tax accordingly. For particulars of the list of chemical substances which are exempt from the tax when not put up for medicinal, veterinary or toilet use, see C. & D. Coloured Supplement October 5, p. x.

Item	Class	% Tax	Item	Class	% Tax	Item	Class	% Tax
After-shaving blocks	18	33½	Cod liver oil, medicinal, and preparations	19	16½	Face patters	17	33½
After-shaving lotions	18	33½	Collodions	19	16½	Face powder	18	33½
Albumen	19	nil	Comb cases	17	33½	Face-tissue holders	17	33½
Ampoules, glass	5	nil	Comb cleaners	17	33½	Face tissues	17	33½
Antiseptic preparations (for personal use)	19	16½	Combs	17	33½	Face towels, paper	21	33½
Arsphenamine (and derivatives)	19	nil	Combs, dust	17	33½	Feeding bottles, glass, babies'	5	16½
Ashtrays	16	33½	Compacts	17	33½	Flapjacks	17	33½
Astringent lotions, toilet	18	33½	Confectionery, laxative	19	16½	Flasks, vacuum (domestic)	5	33½
Bandages, surgical	19	nil	Confections	19	16½	Flesh-forming creams	18	33½
Bath cubes	18	33½	Containers, toilet	17	33½	Floral pomades (toilet)	18	33½
Bath essences	18	33½	Corn plasters	18	33½	Floral waters (toilet)	18	33½
Bath salts	18	33½	Cosmetics	18	33½	Foods, diabetic (see Note B)	19	nil
Bathing caps	1	33½	Cosmetics, articles used for application	17	33½	Foods, milk, infants'	19	nil
Baby cream	18	33½	Cotton wool, surgical	19	nil	Foods, nerve	19	16½
Baby powders	18	33½	Cream pots	17	33½	Foods, non-medicated for infants	19	nil
Baby soaps	18	33½	Creams, cleansing	18	33½	Foods, skin	18	33½
Biscuits, charcoal	19	16½	Creams, massage	18	33½	Foods, tonic	19	16½
Blackhead removers	17	33½	Creams, slimming	18	33½	French chalk, toilet	18	33½
Blotters, fancy	16	33½	Creams, toilet	18	33½	Fuller's earth, toilet	18	33½
Boots, surgical (prescribed)	1	nil	Cups, paper	21	33½	Gargles	19	16½
Bottles, glass, plain	5	nil	Cuticle knives	17	33½	Gauze, surgical	19	nil
Bougies	19	16½	Cuticle removers	18	33½	Glucose, vitaminised	19	16½
Bowls, papier mâché	16	33½	Dark-room clocks	11	nil	Granules	19	16½
Bowls, plastic	16	33½	Dark-room lamps	11	nil	Grease paint	18	33½
Bowls, powder, glass	5	33½	Decoctions	19	16½	Hair brushes	17	33½
Brandy	19	nil	Dental cleaning preparations	18	33½	Hair clippers	8	nil
Brilliantine	18	33½	Dental liquid preparations	18	33½	Hair combs (for wear)	15	33½
Bromethol	19	nil	Dental-plate brushes	17	33½	Hair curlers	17	33½
Brush cases	10	33½	Denture bowls	17	33½	Hair curling tongs	17	33½
Brushes, bath	17	33½	Denture boxes	17	33½	Hair dressings	18	33½
Brushes, clothes	17	33½	Deodorants	18	33½	Hair dyes	18	33½
Brushes, dental plate	17	33½	Deodorisers (e.g. block naphthalene)	18	33½	Hair grips	1	33½
Brushes, nail	17	33½	Depilatories	18	33½	Hair preparations	18	33½
Brushes, shaving	17	33½	Desoxycorticosterone acetate	19	nil	Hair setting lotion	18	33½
Brushes, shoe	17	nil	Diabetic foods (see Note B)	19	nil	Hair tonics	18	33½
Brushes, tooth	17	33½	Dressing-table sets	17	33½	Halibut liver oil and preparations	19	16½
Cachets	19	16½	Drinking straws	21	33½	Handbags	10	33½
Calamine lotion	18	33½	Drops	19	16½	Handkerchiefs, lipstick	17	33½
Calf's foot jelly (not medicated)	19	nil	Drugs, manufactured or prepared (see Note C)	19	16½	Handkerchiefs, paper	21	33½
Camera cases	10	33½	Dust combs	17	33½	Hand towels, paper	21	33½
Cameras, cine, standard	11	nil	Elixirs	19	16½	Hormones (see Note D)	19	nil
Cameras, photographic (see Note A)	11	33½	Emery boards	17	33½	Hot water bottles (stoneware)	4	33½
Cameras, x-ray	11	nil	Emulsions	19	16½	Hydrogen peroxide (toilet)	18	33½
Caps, bathing	1	33½	Enlargers, photographic	11	33½	Infants' milk foods	19	nil
Capsicum	19	nil	Epidiascopes	11	33½	Infusions	19	16½
Capsules	19	16½	Episcopes	11	33½	Inhalations	19	16½
Carboys, glass	5	nil	Essences, bath	18	33½	Injections	19	16½
Cards, playing	14	33½	Essences, meat	19	nil	Ink, marking	1	33½
Cases, camera	10	33½	Ether, anæsthetic	19	nil	Insulin	19	nil
Cases, soap	17	33½	Ethyl chloride	19	nil	Jars, glass	5	nil
Cases, spectacle	10	33½	Extract, malt (non-medicated)	19	nil	Jars, vacuum (domestic)	5	33½
Cases, trinket	10	33½	Extracts	19	16½	Kaolin (toilet)	18	33½
Cassia pods	19	nil	Extracts, meat	19	nil	Knives, cuticle	17	33½
Caustic pencils	19	16½	Eye baths	17	33½	Knives, surgical	8	nil
Charcoal biscuits	19	16½	Eye drops, toilet	18	33½	Lamps, dark-room	11	nil
Chemicals, photographic	11	nil	Eye lotion masks	18	33½	Laxative confectionery	19	16½
Chin straps	17	33½	Eye lotions	18	33½	Laxatives, foods containing	19	16½
Chiropody preparations	18	33½	Eye shades	16	33½	Leather goods, fancy	16	33½
Chiropody requisites	17	33½	Eyeblack	18	33½	Lenses (accessories to chargeable instruments)	11	33½
Chloroform, anæsthetic	19	nil	Eyebrow combs	17	33½	Lenses (suitable only for use with non-chargeable cameras, etc.)	11	nil
Chocolate, non-medicated	19	nil	Eyebrow brushes	17	33½	Linctuses	19	16½
Cigarettes, medicated	19	16½	Eyebrow tweezers	17	33½	Liniments	19	16½
Cinchona bark	19	nil	Eyelash curlers	17	33½	Lint, surgical	19	nil
Cleansing creams	18	33½	Eyelash growers	18	33½			
Clocks, dark-room	11	nil	Face cloths	17	33½			
Cocaine and salts	19	nil	Face cream	18	33½			

Item	Class	% Tax	Item	Class	% Tax	Item	Class	% Tax
Lip salves	18	33 $\frac{1}{2}$	Photographic			Soap dishes, enamelled ..	9	16 $\frac{2}{3}$
Lipstick handkerchiefs ..	17	33 $\frac{1}{2}$	extension arms (see Note E)	11	33 $\frac{1}{2}$	Soap flakes	18	nil
Lipstick holders	17	33 $\frac{1}{2}$	film (unexposed sensitised)	11	33 $\frac{1}{2}$	Soap, household	9, 18	nil
Lipsticks	18	33 $\frac{1}{2}$	film reels and attachments			Soap, liquid, neutral ..	18	33 $\frac{1}{2}$
Liquid paraffin, medicinal ..	19	16 $\frac{2}{3}$	(see Note E)	11	33 $\frac{1}{2}$	Soap powders	18	nil
Liquors	19	16 $\frac{2}{3}$	film-slide adapter (see			Soap, shaving	18	33 $\frac{1}{2}$
Liver extracts and active			Note E)	11	33 $\frac{1}{2}$	Soap, soft, toilet	18	33 $\frac{1}{2}$
principles	19	nil	focusing magnifiers and			Soap, tablet (70 per cent. or		
Loofahs	17	33 $\frac{1}{2}$	cloths (see Note E) ..	11	33 $\frac{1}{2}$	more fatty or resin acids)	18	33 $\frac{1}{2}$
Lotions	19	16 $\frac{2}{3}$	light filters (see Note E) ..	11	33 $\frac{1}{2}$	Spectacle cases	10	33 $\frac{1}{2}$
Lotions, after-shaving ..	18	33 $\frac{1}{2}$	paper (unexposed sensitised)	11	33 $\frac{1}{2}$	Spectacle frames, imitation		
Lozenges	19	16 $\frac{2}{3}$	plates (unexposed sensitised)	11	33 $\frac{1}{2}$	tortoiseshell	16	nil
Make-up pads	17	33 $\frac{1}{2}$	range finders (see Note E)	11	33 $\frac{1}{2}$	Spirit, methylated	19	nil
Malt extract, non-medicated	17	nil	roll film adapters (see Note			Sponge wraps	17	33 $\frac{1}{2}$
Manicure preparations ..	18	33 $\frac{1}{2}$	E)	11	33 $\frac{1}{2}$	Sponges, real or artificial,		
Manicure requisites	17	33 $\frac{1}{2}$	self-timers (see Note E) ..	11	33 $\frac{1}{2}$	toilet	17	33 $\frac{1}{2}$
Manicure sets	17	33 $\frac{1}{2}$	shutters (see Note E) ..	11	33 $\frac{1}{2}$	Stocking substitutes ..	18	33 $\frac{1}{2}$
Marking ink	1	33 $\frac{1}{2}$	stands (see Note E)	11	33 $\frac{1}{2}$	Stockings, surgical, elastic		
Massage creams	18	33 $\frac{1}{2}$	tripods (see Note E)	11	33 $\frac{1}{2}$	(prescribed)	1	nil
Meat essences	19	nil	view finders (see Note E) ..	11	33 $\frac{1}{2}$	Straws, drinking	21	33 $\frac{1}{2}$
Meat extracts	19	nil	Pills	19	16 $\frac{2}{3}$	Strop oils	17	33 $\frac{1}{2}$
Medicated wines (where ex-			Pins, safety	1	33 $\frac{1}{2}$	Strop powders	17	33 $\frac{1}{2}$
cise licence is not required)	19	16 $\frac{2}{3}$	Pituitary extract	19	nil	Styptic pencils	18	33 $\frac{1}{2}$
Medicines, manufactured or			Plasters	19	16 $\frac{2}{3}$	Sulphanilamide and deriva-		
prepared (see Note C) ..	19	16 $\frac{2}{3}$	Plasters, adhesive	19	nil	tives	19	nil
Medicinal use, substances for			Plasters, corn	18	33 $\frac{1}{2}$	Sun glasses	16	33 $\frac{1}{2}$
human or animal	19	16 $\frac{2}{3}$	Pomades	18	33 $\frac{1}{2}$	Sunburn preparations ..	18	33 $\frac{1}{2}$
Medicinal waters (not includ-			Pomade pots	17	33 $\frac{1}{2}$	Sunburn preventives ..	18	33 $\frac{1}{2}$
ing beverages chargeable			Powder bowls	17	33 $\frac{1}{2}$	Suppositories	19	16 $\frac{2}{3}$
with customs or excise			Powder bowls, glass	5	33 $\frac{1}{2}$	Suprarenal cortex extract ..	19	nil
duty as table waters) ..	19	16 $\frac{2}{3}$	Powder boxes	17	33 $\frac{1}{2}$	Surgical bandages	19	nil
Milk foods, infants'	19	nil	Powder puffs	17	33 $\frac{1}{2}$	Surgical knives	8	nil
Mirrors, framed or not ..	5	33 $\frac{1}{2}$	Powder spades	17	33 $\frac{1}{2}$	Syphons, glass	5	nil
Mirrors, hand	5	33 $\frac{1}{2}$	Powders	19	16 $\frac{2}{3}$	Tablets	19	16 $\frac{2}{3}$
Mirrors, shaving	5	33 $\frac{1}{2}$	Powders, toilet	18	33 $\frac{1}{2}$	Talc, toilet	18	33 $\frac{1}{2}$
Mixtures	19	16 $\frac{2}{3}$	Procaïne and salts	19	nil	Talcum powder, toilet ..	18	33 $\frac{1}{2}$
Mouth washes	18	33 $\frac{1}{2}$	Projectors, sub-standard ..	11	33 $\frac{1}{2}$	Tinctures	19	16 $\frac{2}{3}$
Mud packs	18	33 $\frac{1}{2}$	Pumice stone, toilet	18	33 $\frac{1}{2}$	Toilet articles, glass ..	5	33 $\frac{1}{2}$
Muscle oils	18	33 $\frac{1}{2}$	Razor blades	8	33 $\frac{1}{2}$	Toilet articles, sets of ..	17	33 $\frac{1}{2}$
Nail brushes	17	33 $\frac{1}{2}$	Razor-stropping machines,			Toilet containers	17	33 $\frac{1}{2}$
Nail cleaners	17	33 $\frac{1}{2}$	manual	17	33 $\frac{1}{2}$	Toilet oatmeals	18	33 $\frac{1}{2}$
Nail clippers	8	33 $\frac{1}{2}$	Razor strops	17	33 $\frac{1}{2}$	Toilet paper	17	33 $\frac{1}{2}$
Nail enamels	18	33 $\frac{1}{2}$	Razor towels, paper	21	33 $\frac{1}{2}$	Tonic foods	19	16 $\frac{2}{3}$
Nail files	17	33 $\frac{1}{2}$	Razors	17	33 $\frac{1}{2}$	Tonics, skin	18	33 $\frac{1}{2}$
Nail pencils	18	33 $\frac{1}{2}$	Razors (including electric and			Tooth-brush bags	17	33 $\frac{1}{2}$
Nail polishers	17	33 $\frac{1}{2}$	safety)	8	33 $\frac{1}{2}$	Tooth-brush holders	17	33 $\frac{1}{2}$
Nail polishes	18	33 $\frac{1}{2}$	Rice starch, toilet	18	33 $\frac{1}{2}$	Tooth-brushes	17	33 $\frac{1}{2}$
Nail-polish jars	17	33 $\frac{1}{2}$	Rouge	18	33 $\frac{1}{2}$	Tooth-paste	18	33 $\frac{1}{2}$
Nail scissors	17	33 $\frac{1}{2}$	Sachets, scented	16	33 $\frac{1}{2}$	Tooth-picks	17	33 $\frac{1}{2}$
Nerve foods	19	16 $\frac{2}{3}$	Salines	19	16 $\frac{2}{3}$	Tooth-powder	18	33 $\frac{1}{2}$
Oatmeal, toilet	18	33 $\frac{1}{2}$	Salts	19	16 $\frac{2}{3}$	Towels, face, paper	21	33 $\frac{1}{2}$
Oils, muscle	18	33 $\frac{1}{2}$	Sanitary towels	17	nil	Towels, hand, paper	21	33 $\frac{1}{2}$
Ointments	19	16 $\frac{2}{3}$	Scent bottles	17	33 $\frac{1}{2}$	Towels, sanitary	17	nil
Olive oil, toilet	18	33 $\frac{1}{2}$	Scents	18	33 $\frac{1}{2}$	Treacle	19	nil
Oxygen	19	nil	Scissors, nail	17	33 $\frac{1}{2}$	Trinket cases	10	33 $\frac{1}{2}$
"Packs," toilet	18	33 $\frac{1}{2}$	Scissors, domestic type ..	8	33 $\frac{1}{2}$	Trinket sets, glass	5	33 $\frac{1}{2}$
Paints	19	16 $\frac{2}{3}$	Scissors, surgical specialised	8	nil	Turtle oils	18	33 $\frac{1}{2}$
Paraffin, liquid, medicinal ..	19	16 $\frac{2}{3}$	Serums	19	nil	Vaccines	19	nil
Pastes	19	16 $\frac{2}{3}$	Shampoos	18	33 $\frac{1}{2}$	Vacuum flasks, domestic ..	5	33 $\frac{1}{2}$
Pastilles	19	16 $\frac{2}{3}$	Shavers, dry	17	33 $\frac{1}{2}$	Vacuum jars, domestic ..	5	33 $\frac{1}{2}$
Pastes, toilet	18	33 $\frac{1}{2}$	Shaving brushes	17	33 $\frac{1}{2}$	Vanity cases	17	33 $\frac{1}{2}$
Pencils, caustic	19	16 $\frac{2}{3}$	Shaving creams	18	33 $\frac{1}{2}$	Vials, glass	5	nil
Pencils, nail	18	33 $\frac{1}{2}$	Shaving mugs	17	33 $\frac{1}{2}$	Vinegar	19	nil
Pencils, styptic	18	33 $\frac{1}{2}$	Shaving papers	17	33 $\frac{1}{2}$	Warble-fly dressings	19	nil
Perfumes	18	33 $\frac{1}{2}$	Shaving requisites	17	33 $\frac{1}{2}$	Water, distilled	19	nil
Perfumes, solidified	18	33 $\frac{1}{2}$	Shaving sets	17	33 $\frac{1}{2}$	Whisky	19	nil
Pessaries	19	16 $\frac{2}{3}$	Shaving soap	18	33 $\frac{1}{2}$	Wicker cases for carboys and		
Photographic			Sheep dips	19	nil	bottles	10	nil
cable and bulb releases (see			Silk, oiled	2	33 $\frac{1}{2}$	Wines, medicated (where ex-		
Note E)	11	33 $\frac{1}{2}$	Skin foods	18	33 $\frac{1}{2}$	cise licence is not required)	19	16 $\frac{2}{3}$
chemicals (see Note E) ..	11	nil	Skin tonics	18	33 $\frac{1}{2}$	Witch hazel, toilet	18	33 $\frac{1}{2}$
diffusion discs (see Note E)	11	33 $\frac{1}{2}$	Slimming creams	18	33 $\frac{1}{2}$	Worm cakes	19	16 $\frac{2}{3}$
exposure meters (see Note			Smelling salts	18	33 $\frac{1}{2}$	X-ray cameras	11	nil
E)	11	33 $\frac{1}{2}$	Snuffs, medicated	19	16 $\frac{2}{3}$	Zinc stearate, toilet	18	33 $\frac{1}{2}$
Soap, baby	18	33 $\frac{1}{2}$	Soap, cases	17	33 $\frac{1}{2}$			

A. Except standard cines, x-ray and other cameras suitable only for industrial, scientific or military use.

B. Foods prepared for diabetics where the preparation is merely to eliminate substances such as sugar and starch.

C. Other than essential drugs of an exceptionally costly character.

D. Natural or synthetic and preparations thereof, including liver extracts

and active principles of liver, and insulin and its compounds with protamine and zinc.

E. Accessories either affixed to or to be affixed to the chargeable camera, enlarger or projector, or employed up to the actual taking of the photograph, or up to the time of making the exposure or projecting the picture on to the screen.

TRADE REPORT

Spot quotations recorded for pharmaceutical chemicals, crude drugs, essential oils, etc., represent the prices for wholesale quantities of standard quality. C.i.f. shipment quotations do not include marine war risk insurance and other abnormal charges which arise in the present emergency

28 Essex Street, W.C.2, October 16

WHILE it is apparent that the markets generally continue on the quiet lines recorded in recent Trade Reports, business in certain products has taken on a more lively character. It would appear that, despite difficulties, trading is gradually returning to more normal conditions. Values of most commodities are fully steady. In the PHARMACEUTICAL CHEMICALS markets a steady flow of business continues, though most orders are for small quantities. Quoted prices are maintained at former levels.

Crude Drugs

Buying and selling of natural raw materials is decidedly more active this week, and values are fully steady. Spot stocks of AGAR are now small and prices are dearer, while there are no shipment offers from origin. Aloes continues very firm, and no business has resulted from orders sent to New York and origin. CANADA BALSAM is scarce and quoted dearer; TOLU is difficult to find, and spot values are nominal. Sumatra BENZOIN is in rather better demand. BUCHU is quoted dearer on spot. A fair spot trade continues in CASCARA SAGRADA, but shipment is difficult from lack of freight. CLOVES is firm. Business in COCOA BUTTER is of routine character, with prices fully steady. COLOCYNTH is neglected. All varieties of GINGER are quoted slightly dearer. Demand for HONEY is fair, but stocks are low. HYDRASTIS is reported easier at source. Minas IPECACUANHA is firmer for shipment. Chinese MENTHOL is reported to be selling better in the absence of offers or of replies to bids for forward goods. The London spot quotation for MERCURY is unchanged. Lampong PEPPER is quoted slightly dearer on spot. PIMENTO is also a fraction dearer. RHUBARB is selling well on spot at full prices. SENECA is firmer. Quoted values of SHELLAC are about steady and the market is quiet. WAXES are in slow demand.

Essential Oils

Business in these products has continued to reflect the quiet conditions reported in recent weeks. Most of the orders received have been for small quantities, conditions being steady and prices for the most part unaffected. A quiet spot demand continues for ALMOND. ANISE (STAR) is firm, with rather more spot business done. BAY is quiet and steady. CASSIA remains quiet, though values are firm. Madagascar and English CLOVE oils are quoted unchanged. Business in EUCALYPTUS has been slow, and quotations are about level on the week. GERANIUM continues firm. There are no changes in the controlled prices of LINSEED and OLIVE. ORANGE has been in fair demand; considerable sales of the Rhodesian oil are reported, and the price of this product is tending dearer. Spot supplies of both Japanese and Chinese PEPPERMINT are now limited; American natural oil is steady.

Exchange Rates on London

The following is a list of the chief Continental and other exchange rates at the opening on Wednesday morning:—

Centre	Quoted	Par	October 9	October 16
Belgian Congo ..	Frs to £	nominal	176½*	176½*
Buenos Aires ..	Paper pesos to £	—	17-02*	17-02*
Java ..	Florins to £	12-107	7-60*	7-60*
Lisbon ..	Esc. to £	110	100-0*	100-0*
Madrid ..	Ptas. to £	25-24½	37-25*	37-25*
Montreal ..	Dols. to £	4-86½	4-45*	4-45*
New York ..	Dols. to £	nominal	4-03*	4-03*
Shanghai ..	Per dollar	—	3½d.	3½d.
Stockholm ..	Kr. to £	18-150	16-90*	16-90*
Yokobama ..	Per yen	2s.	1s. 2½d.	1s. 2½d.
Zurich ..	Frs. to £	22-2115	17-45*	17-35*

* Rate fixed by Bank of England. Bank rate, 2 per cent.

Pharmaceutical Chemicals, etc.

A FAIRLY steady flow of business continues, most orders being for small quantities. Quoted prices are maintained at former rates.

AMIDOPYRINE.—Some occasional spot business, with dealers' prices about steady. One cwt., about 27s. per lb., with smaller quantities up to about 30s. per lb. for crystals. Powder, 3d. per lb. extra.

AMMONIUM ICHTHIOSULPHONATE.—Steady. Spot, in 14-lb. tins, quoted by dealers at about 4s. 9d. to 5s. per lb., ex store, for one-cwt. lots.

ASPIRIN.—Makers' prices for powder are as follows:—

Quantity	In containers of					
	1 lb.	2 lb.	4 lb.	7 lb.	14 lb.	28 lb.
1 lb. and under 4 lb. ..	s. d.	s. d.	s. d.	s. d.	s. d.	s. d.
4 lb. and under 7 lb. ..	3 10½	3 9	—	—	—	—
7 lb. and under 14 lb. ..	3 9½	3 8	3 7½	—	—	—
14 lb. and under 28 lb. ..	3 8½	3 7	3 6½	3 6½	—	—
28 lb. and under 1 cwt. ..	3 7½	3 6	3 5½	3 5½	3 5	—
Not less than 1 cwt. ..	3 6½	3 5	3 4½	3 4½	3 4	3 3½
Not less than 5 cwt. ..	2 11½	2 10	2 9½	2 9½	2 9*	2 8½
Not less than 10 cwt. ..	2 11	2 9½	2 9	2 8½	2 8½	2 8
Not less than 10 cwt. ..	2 10	2 8½	2 8½	2 7½	2 7½	2 7

* 8 × 14 lb. and upwards in one delivery, ½d. per lb. less.

Sale is subject to an undertaking on part of buyer not to re-sell any quantity at prices or terms below scale for such quantity current at time re-sale is made, and, if aspirin is converted into tablets, not to sell any quantity of tablets at prices or terms below scale for such quantity current at time of sale.

ASPIRIN TABLETS.—Makers' scales of prices for bulk quantities are as follows: Under 5,000, 3s. 1½d.; 5,000, 2s. 11½d.; 10,000, 2s. 10½d.; 25,000, 2s. 8½d.; 50,000, 2s. 7½d.; 100,000, 2s. 6½d.; 250,000, 2s. 6d.; 500,000, 2s. 5½d.; 1,000,000, 2s. 4½d.; 2,000,000, 2s. 3½d. per 1,000. All bulk sales are subject to re-sale clause.

ATROPINE.—Makers' prices steady, as follows: ALKALOID, 2IS. per oz.; 4 oz., 20s. 6d., and 25 oz., 20s. per oz. SULPHATE, 16s. 6d. per oz.; 4 oz., 16s., and 25 oz., 15s. 6d. per oz. Bottles, under 5 gm. or ½ oz., corked, 3d.; stoppered, 5d.; 5 gm. to 25 gm. or ½ oz. to 1 oz., corked, 3½d.; stoppered, 6d.; 25 gm. or 1 oz., corked, 3½d.; stoppered, 7½d.; 50 gm. or 2 oz., corked, 4d.; stoppered, 9d. each; 100 gm. and over, included in price; tubes, per 100, 5-gr., 10s. 6d.; 10-gr., 12s. 3d.; 15-gr., 14s.

BARBITONE.—Firm. Dealers' quotations continue unchanged: Spot, one cwt., 22s. per lb.; 28 lb., 23s.; smaller quantities, up to 26s. per lb., ex store.

BENZALDEHYDE.—Continues firm, with spot supplies difficult to obtain and valued at about 3s. 6d. per lb., nominal.

BENZOIC ACID (B.P.).—Makers continue to quote a nominal price of from 2s. 6d. to 3s. per lb., according to quantity, with supplies severely limited.

BENZYL BENZOATE.—Makers are quoting a nominal price of between 2s. 9d. and 3s. per lb., according to quantity.

BORAX (B.P.).—Continues at former quotations: Granulated, £31; crystals, £32; powder, £32 10s. per ton, in 1-cwt. bags, carriage paid in Great Britain, for minimum one-ton lots. Commercial quality, £8 per ton less.

BORIC ACID (B.P.).—Makers' prices steady, as follows: Granulated, £45 10s.; crystals, £46 10s.; powder, £47 10s. per ton, in cwt. bags, carriage paid in Great Britain, for minimum one-ton lots. Commercial qualities, £8 per ton less.

CALCIUM LACTATE.—Moderate business, with the market steady. Makers are quoting up to 1s. 8d. per lb. for small quantities.

CITRIC ACID.—Makers quote at nominal price of 1s. 2d. per lb., less 5 per cent. discount.

COCAINE.—British makers' quotations for wholesale bulk quantities are as follows: HYDROCHLORIDE and NITRATE, 25 oz. and over, 29s. 9d.; 16 oz. and less than 25 oz., 30s. 9d.; over 8 oz. and less than 16 oz., 31s. 9d. per oz. ALKALOID, CITRATE and SALICYLATE, 25 oz. and over, 32s. 6d.; 16 oz. and less than 25 oz., 33s. 6d.; over 8 oz. and less than 16 oz., 34s. 6d. per oz., 16-oz. packages free, smaller packing extra. The scale of prices applicable to distributors of smaller quantities is as follows: HYDROCHLORIDE and NITRATE, 8 oz., 34s. 1d.; 4 oz. and less than 8 oz., 34s. 7d.; 2 oz. and less than 4 oz., 35s. 5d.; 1 oz. and less than 2 oz., 36s. 5d.; ½ oz. and less than 1 oz., 37s. 11d.; ¼ oz. and less than ½ oz., 40s. 11d. per oz. ALKALOID, CITRATE and SALICYLATE, 8 oz., 36s. 10d.; 4 oz. and less than 8 oz., 37s. 4d.; 2 oz. and less than 4 oz., 38s. 2d.; 1 oz. and less than 2 oz., 39s. 2d.; ½ oz. and less than 1 oz., 40s. 8d.; ¼ oz. and less than ½ oz., 43s. 8d. per oz., packages extra. Re-sale: Sales are subject to buyers' undertaking not to re-sell any quantity below the scale of prices for such quantity current at the time of re-sale. Export prices vary according to destination.

CREAM OF TARTAR.—Makers' nominal price is at 227s. per cwt., less 2½ per cent. discount, and supplies are restricted to regular consumer customers.

CREOSOTE (BEECHWOOD).—Dealers continue to quote spot material, in 25-kilo demijohns, at about 6s. upwards per lb. for bulk quantities.

EMETINE HYDROCHLORIDE.—Makers quote from 100s. to 104s. per oz., according to quantity.

EPHEDRINE HYDROCHLORIDE (B.P.).—Ordinary quantities are valued at between 7s. and 8s. per oz. Lots of 1,000 oz. would be at a slightly lower figure.

GUAIACOL CARBONATE.—Makers' and dealers' present prices are at about 12s. 6d. to 13s. per lb., ex store, according to quantity.

HEXAMINE.—Steady, with business moderate. Free-running crystals are quoted at about 2s. 1d. to 2s. 3d. per lb., ex store, according to quantity. Powder would be at cheaper rates.

IODIDES.—The fixed sales prices are as follows: POTASSIUM, B.P., not less than 1 cwt., 8s.; 28 lb., 8s. 6d.; 14 lb., 9s.; 7 lb., 10s. 2d.; 4 lb., 10s. 8d.; smaller quantities, 11s. 2d. per lb. SODIUM, B.P., not less than 28 lb., 8s. 10d.; 14 lb., 9s. 4d.; 7 lb., 10s. 9d.; 4 lb., 11s. 5d.; smaller quantities, 12s. 3d. per lb. IODINE, P.B., RESUB., not less than 1 cwt., 9s. 2d.; 28 lb., 9s. 7d.; 14 lb., 10s. 2d.; 7 lb., 11s. 7d.; 4 lb., 12s. 3d.; smaller quantities, 13s. per lb. IODOFORM, B.P. (CRYST., PRECIP. OR POWDER), not less than 28 lb., 11s. 4d.; 14 lb., 11s. 10d.; 7 lb., 13s. 9d.; 4 lb., 14s. 7d.; smaller quantities, 15s. 5d. per lb. Contracts for 1 cwt. and upwards (assorted if desired) for delivery as required during three months, with the following clause: Price applicable to any delivery is that in force on date of dispatch. One-cwt. cases charged extra; 28-lb. tins 2s. each and non-returnable. All bottles charged for but credited in full if received back carriage-paid in good condition within three months. Carriage paid on any quantity. Assorted quantities charged for at collective total prices on orders for 14 lb. and upwards. It is condition of sale that buyers undertake not to re-sell any quantity at prices or terms below scale for such quantity current at time re-sale is made.

LACTIC ACID (B.P.).—About steady, with quantities, in 1-cwt. carboys, quoted at about 1s. 8½d. per lb.; in winchesters and bottles, about 1s. 9d. to 2s. per lb., ex store, according to quantity.

MERCURY IODIDES.—Makers' prices per lb. steady, as follows: RED, less than 7 lb., 17s. 8d.; not less than 7 lb., 17s. 4d.; not less than 14 lb., 16s. 10d. GREEN, less than 7 lb., 19s. 6d.; not less than 7 lb., 19s. 2d.; not less than 14 lb., 18s. 8d. YELLOW, less than 7 lb., 21s. 3d.; not less than 7 lb., 20s. 11d.; not less than 14 lb., 20s. 5d., net, carriage paid.

METHYL SULPHONAL.—Continues at former quotations. Spot, quoted at about 40s. to 42s. 6d. per lb., ex store, for small quantities.

PARALDEHYDE.—Moderate inquiry, price fully steady. Spot, quoted at about 11d. to 1s. per lb., in 1-cwt. carboys, according to quantity.

PHENACETIN.—Continues steady, with makers' prices for ordinary quantities at about 3s. 9d. to 4s. per lb., without engagement. Dealers are quoting at from 7s. 6d. to 8s. per lb.

PHENAZONE.—Business is on the slow side, with former prices unchanged. Spot, bulk quantities, about 17s. 6d. per lb.; smaller lots, up to 22s. per lb., ex store.

PHENOLPHTHALEIN.—Makers' prices steady, as follows: Less than 7 lb., 3s. 8d. per lb.; 7 lb., 3s. 7d.; 14 lb., 3s. 6d.; 28 lb., 3s. 5d.; one cwt., 3s. 4d.

PHOTOGRAPHIC CHEMICALS.—Home makers' prices are as follows: **SODIUM HYPOSULPHITE.**—5 cwt., 20s.; 1 cwt., 23s.; 56 lb., for 12s. 6d.; 28 lb. for 6s. 6d. **SODIUM CARBONATE, RECRYST.**—5 cwt., 13s. 9d.; 1 cwt., 17s.; 56 lb. for 12s. 6d.; 28 lb. for 6s. 6d. **ALUM (PHOTOGRAPHIC QUALITY).**—1 cwt., 23s.; 28 lb. for 6s. 6d. **GLYCIN.**—7 lb., 13s. 6d., in 1-lb. bottles, 14s. 6d. **POTASSIUM FERRICYANIDE.**—Prices were recently advanced by sixpence per lb., as follows: 28 lb., 3s. 1d.; 14 lb., 3s. 3d.; 7 lb., 3s. 6d.; less than 7 lb., 3s. 9d. per lb.; 1-lb. bottles, 4s. 3d.; 8-oz. bottles, 2s. 6d.; 4-oz., 1s. 5d.; 1-oz., 10d. each. **AMIDOL.**—1 cwt., 8s. 6d.; 56 lb., 8s. 9d.; 28 lb., 9s. per lb. net; 14 lb., 9s. 9d.; 7 lb., 10s. 6d.; less than 3 lb., 12s. 6d. per lb.; 2½ per cent. monthly account. Bulk parcels and tins free. 1-lb. bottles, 6d. extra. **CHLORQUINOL.**—1-lb. bottles, 21s. per lb. **HYDROQUINONE.**—1 cwt., 6s. 4½d.; 56 lb., 6s. 7d.; 28 lb., 6s. 10d. per lb. net; 14 lb., 7s. 3d.; 7 lb., 7s. 6d.; less than 7 lb., 8s. per lb.; less 2½ per cent. monthly account. Retail quantities: 16 oz., 8s. 6d.; 8 oz., 4s. 6d.; 4 oz., 2s. 8d. Trade prices in bottles: 1-lb. bottles, 8s. 6d. each; 8-oz. bottles, 4s. 6d. each; 4-oz. bottles, 2s. 8d. each; 1-oz. bottles, 1s. 1d. each, with retail selling prices 50 per cent. additional. **GOLD CHLORIDE.**—15-grain tubes, 53s. per doz. **MAGNESIUM POWDER.**—11s. 9d. per lb. **PARAMIDOPHENOL HYDROCHLORIDE.**—9s. per lb., bottles free. **POTASSIUM METABISULPHITE.**—One cwt., 1s. 3d.; 28 lb., 1s. 6d.; 14 lb., 1s. 7d.; 7 lb., 1s. 9d.; 1 lb., 2s.; 16-oz. bottles, 2s. 6d.; 8-oz. bottles, 1s. 6d. each; 4-oz. bottles, 1s. each; 1-oz. bottles, 8d. each. **PYRGALLIC ACID, CRYST.**—1 cwt. and over, 9s.; 56 lb., 9s. 3d.; 28 lb., 9s. 6d.; 14 lb., 10s. 6d.; 7 lb., 11s.; less than 7 lb., 11s. 6d. per lb. Bulk tins free, 1-lb. tins, 4d. extra and 1-lb. bottles, 6d. extra. **PYRGALLIC ACID, RESUB.**—1 lb., 15s.; 8 oz., 8s. 3d.; 4 oz., 4s. 9d. each; 1 oz., 22s. per doz. oz. **SODIUM SULPHIDE (PURE).**—7 lb., 1s. 9d.; 1 lb., 2s. per lb., bottles free. **SODIUM SULPHITE, RECRYST.**—One cwt., 24s. 6d. per cwt., 56 lb. for 13s. 3d.; 28 lb. for 7s. **METOL.**—The prices were recently advanced by 1s. per lb., and are now: 1 cwt., 12s.; 56 lb., 12s. 3d.; 28 lb., 12s. 6d. per lb., all net; 14 lb., 13s.; 7 lb., 13s. 9d.; 3 lb., 14s. 6d.; under 3 lb., 15s. per lb., all 2½ per cent. monthly account. Bulk tins free, 1-lb. bottles sixpence per lb. extra. Retail quantities, 16 oz., 15s. 6d.; 8 oz., 8s. 6d.; 4 oz., 4s. 6d.; 1 oz., 1s. 11d. It is a condition of sale by the manufacturers that material shall not be re-sold at prices lower than manufacturers' schedules ruling on date re-sale is made.

QUININE.—Sulphate is quoted at 59.85 American dollars per 100 oz., f.o.b. Java. The sterling quotation for sulphate, at current exchange rate, is £14 17s. 5d. per 100 oz., f.o.b. Java.

RESORCIN.—Makers quote as follows: Not less than 7 lb., 7s. 3d. per lb.; not less than 14 lb., 7s.; not less than 56 lb., 6s. 10d.; not less than 1 cwt., 6s. 9d. Dealers' prices for any spot material available would be about 8s. 6d. to 9s. per lb.

SACCHARIN.—There is no change in the Convention price of 98s. 4d. per lb., duty paid, for 550 material. Neither wholesale nor retail prices are under Government control.

SALOL.—Prices are firm at from 6s. 6d. upwards per lb., according to quantity.

SANTONIN.—There is no change in Convention prices: 15 kilos and over, £35 10s.; not less than 10 kilos, £36 5s.; not less than 5 kilos, £37; less than 5 kilos, £38 per kilo, delivered free in the U.K.; 1-kilo tins free.

SODIUM BENZOATE.—Makers quote a nominal price of about 2s. 3d. to 2s. 6d. per lb., according to quantity. Supplies are poor.

SULPHANILAMIDE.—Business is fair, price firm. Spot, now quoted at from 10s. 3d. to 11s. 6d. per lb., according to quantity.

SULPHONAL.—Dealers' spot prices firm at from 34s. to 37s. 6d. per lb., according to quantity.

TARTARIC ACID (B.P. CRYSTALS).—Makers' nominal quotation is at 2s. 0½d. per lb., less 5 per cent. discount, with supplies reserved for regular consumer customers.

VANILLIN.—Price continues steady, and moderate business is reported: Ex clove oil or guaiacol, five cwt., 14s. 6d. per lb.; one cwt., 14s. 7½d.; 56 lb., 14s. 9d.; less than 56 lb., 15s., carriage paid in the United Kingdom. Tins in cases are now returnable to makers.

Crude Drugs, etc.

The markets show a rather better tone this week, prices keeping fully steady.

AGAR.—The good demand reported last week continues, but stocks are now very low. Business is reported done in Kobe No. 1 at 10s. per lb., but not much more is available at this figure; Kobe No. 2 is quoted at about 9s. 6d. per lb., and Yokohama No. 1 at about 9s. 5d. per lb., ex store, duty paid. There are no shipment offers from origin.

ALOES.—Quite a good spot demand for Curaçao, with prices in the region of 310s. to 350s. per cwt., ex store, according to quantity. It is reported that orders have been sent to New York and origin at 290s. to 300s., but no business has been possible at these figures. A small parcel about due to arrive is valued at 320s. to 330s., spot. Cape continues quiet, and quotations are at former levels: Spot, about 57s. 6d. to 60s. per cwt. The value of Zanzibar leaves, if available, would be about 90s. per cwt., ex store.

ANTIMONY.—Steady; business quiet. English, 99 per cent., £90 per ton, delivered; foreign regulus, £90 to £93 per ton, duty paid; Chinese regulus, £90 to £92 per ton, ex warehouse London.

BALSAMS.—*Tolu* is now difficult to find on spot and is quoted at about 9s. 6d. per lb. nominal. *Canada*, scarce, and quoted dearer at about 6s. per lb. *Copaiba*, Para, valued at between 3s. 6d. and 3s. 9d. per lb. *Peru*, in fair supply, about 7s. 9d. per lb.

BENZIN.—In better demand. The spot value of Sumatra continues unchanged at in the region £5 10s. to £6 15s. per cwt., ex store.

BISMUTH METAL.—Unchanged at one dollar 25 cents per lb.

BUCHU.—Little activity is being experienced in the market for this commodity. Fair green rounds are now quoted dearer on spot at about 3s. per lb., ex store, according to quantity and quality. Shipment, about 2s. 4d. per lb., c.i.f., but no business reported.

CAMPHOR.—Values are steady; fair spot business. Japanese, spot, tablets, a few odd cases at 6s. per lb., with business reported done at this figure; slabs, about 5s. 3d. per lb.; a limited supply of flowers is understood to be available in London. Continental synthetic powder, 5s. 3d.; tablets, 5s. 6d. per lb., ex store. English refined, quoted as follows: Flowers, one cwt., 5s. 9d.; 28 lb., 5s. 10d.; less than 28 lb., 5s. 11d. per lb. Transparent tablets, ¼-oz., one cwt., 6s. 3d.; 28 lb., 6s. 4d.; less than 28 lb., 6s. 5d. per lb.

CASCARA SAGRADA.—Consuming trade continues on a fair scale. Spot, steady at between 95s. and 100s. per cwt., according to age of bark. No recent shipment offers are reported.

CHAMOMILES.—Any odd supplies of medium-quality flowers would be worth about 400s. per cwt., ex store.

CHILLIES.—About steady as quoted: Mombasa, spot, 125s. per cwt.; Zanzibar, f.a.q., 115s.; Sierra Leone, 112s. 6d. per cwt.

CLOVES.—Business remains fair, the price firm. Spot, Zanzibar, quoted slightly dearer at 10d. per lb., sellers; shipment, October–November, 9d. per lb., c.i.f., nominal. Madagascar, dearer at 9½d. per lb., in bond.

COCOA BUTTER.—Quiet, with spot values steady. Prime English, unchanged on spot at 1s. 1½d. per lb., ex wharf; foreign, 1s. 2d. per lb., duty paid, ex store.

COLOCYNTH.—Spot supplies of pulp are valued at about 1s. 6d. to 2s. per lb., according to quality. Little demand has been experienced.

ERGOT.—The shipment value of Spanish-Portuguese continues at about 6s. per lb., c.i.f. Spot, about 8s. 6d. to 8s. 9d. per lb., ex store.

GINGER.—All varieties are quoted slightly dearer. West African, spot, is now at 40s. per cwt., sellers; Jamaican, spot, small-medium, 55s.; bold, in barrels, 90s. per cwt., ex store. Cochin, unwashed, 50s. per cwt., ex store.

GUM ACACIA.—Continues quiet, with values unchanged. Kordofan cleaned sorts, about 82s. 6d. per cwt.; bleached, from 125s. to 150s. per cwt., according to quality; shipment, new crop, unchanged at 45s. per cwt., c.i.f., nominal.

HENNA.—Little available. Leaves, if any, about 85s. per cwt., ex store.

HONEY.—Demand is still fair, but stocks are low. Jamaican is quoted on spot at between 97s. 6d. and 107s. 6d., nominal.

HYDRASTIS.—Reported easier at source. Spot is valued at about 18s. per lb. for untested material.

IPECACUANHA.—Steady, with fair business passing. Matto Grosso, spot, about 22s. per lb., ex store; shipment, about 20s. per lb., c.i.f. Minas, selling fairly well on spot at about 11s. to 11s. 6d. per lb.; shipment, firmer at about 7s. 9d. to 8s. 3d. per lb., c.i.f. EXT. IPECAC. 110s., unchanged at 30s. per lb. for minimum lots of twelve winchesters.

MENTHOL.—Japanese, in limited supply, is quoted on spot at about 21s. to 22s. per lb., ex store. Chinese is reported to be selling better owing to absence of offers or of replies to bids for forward goods, and prices of about 16s. to 16s. 6d. per lb. are quoted, ex store, according to brand. No replies have been received to orders sent out at 14s. per lb.

MERCURY.—The London spot quotation of £54 10s. per bottle of 34.5 kilos, ex warehouse, without engagement and subject to confirmation, is unchanged.

NUTMEGS.—Quiet, values steady. West Indian 80s., quoted on spot at 1s. per lb.; 90s., 8d.; and wormy and broken, 6½d. per lb.

ORANGE PEEL.—The value of thin-cut, if available, would be in the region of 3s. to 3s. 6d. per lb., ex store. Bitter quarters, about 1s. 10d., ex store.

PEPPER.—Quiet but steady. Lampong, spot, in bond, slightly dearer at 3½d. per lb.; shipment, October–November, 2½d., c.i.f., nominal. Tellicherry, spot, 4½d.; shipment, October–November, 34s. per cwt., c.i.f. Aleppy, spot, 4½d.; shipment, October–November, 34s. per cwt., c.i.f. White Muntok, spot, duty paid, unchanged at 5½d.; in bond, 5d.; shipment, October–November, 4½d. lb., c.i.f., nominal.

PIMENTO.—Steady. Spot, a fraction dearer at 11½d. per lb., sellers. New-crop, October–November shipment, quoted unchanged at 85s. per cwt., c.i.f.

PYRETHRUM.—Dealers are offering spot supplies at prices in the region of 185s. per cwt., ex store.

RHUBARB.—Demand continues on a fair scale. It appears that the rough-round recently quoted at about 4s. 10½d. per lb. is now all sold, and any further supplies would be worth about 5s. to 5s. 3d. per lb., according to quantity. A parcel of rough-round now afloat is offered at about 4s. 6d. per lb., c.i.f. Shensi, round and flat, is valued at about 7s. 9d. per lb., and pickings at about 5s. 9d. per lb.

RUBBER.—Market closed idle, prices steady. Standard ribbed smoked sheet, spot, 11½d.; October, 11½d.; November, 11½d.; December 11½d.; January–March, 11½d.; April–June, 11½d.

SENEGA.—Firmer; about 3s. 8d. to 3s. 10d. per lb., is now asked for spot. Shipment, quoted at about 3s. 9d. per lb., c.i.f., but freight difficult to obtain.

SENNA.—Firm; quotations unchanged. Best pale hand-picked Tinnevely pods are valued at 10½d. per lb., with darker grades at between 6½d. and 7½d.; f.a.q., 5½d. per lb.; leaves, No. 1, about 8½d.; No. 2, 5½d.; and No. 3, 4½d. per lb. Hand-picked Alexandrian continue nominal and in short supply.

SHELLAC.—Quiet; quoted values about steady. Standard TN orange, spot, 80s. nominal; pure button, 110s.; fine orange, 105s. to 170s. per cwt.

TRAGACANTH.—Only small business moving, values unchanged. Finest selected white ribbon, £90; No. 1, white, £86; No. 2, white, £65; No. 3, white, £50; pale leaf, £30; amber leaf, £22; red leaf, from £10 to 10s.; woody and hoggy, from £5 per cwt., ex store.

WAXES.—Continue in slow demand. **BEES'.**—Quoted unchanged. Spot, from 170s.; in bond, 160s.; shipment, Dar-es-Salaam, 155s. per cwt., c.i.f.; Japanese, first three brands, spot, duty paid, 120s.; in bond, 110s.; shipment, 110s., c.i.f. **CARNAUBA.**—Fatty grey, quoted dearer at 365s.; chalky grey, spot, 350s.; Primeira, spot, 450s.

Essential and Expressed Oils, etc.

BUSINESS has continued quiet, with few points of special interest to record.

ALMOND.—Quiet spot demand continues, with values maintained. Spot, about 3s. 8d. to 3s. 11d. per lb., in cwt. lots; smaller quantities, up to about 4s. 3d. per lb., ex store. Genuine French bitter is quoted at about 15s. per lb., nominal, ex store.

ANISE (STAR).—Very firm, with more spot business done. Spot, tins in cases, about 4s. 9d.; drums, about 4s. 7d. per lb., ex store. No shipment offers.

AVOCADO PEAR.—A quiet spot demand continues, with values about maintained. The present spot price would be between 55s. and 57s. per gall., delivered, with smaller quantities at higher prices.

BAY.—Spot market quiet but steady, quotations being in the region of 5s. 9d. to 6s. 3d. per lb., ex store, according to quality.

BERGAMOT.—There has been no change from the position previously reported. Spot values are nominal and prices would be a matter for negotiation between buyer and seller. Artificial products are being offered by British makers at attractive prices.

BOIS DE ROSE.—Spot market quiet but steady, with values at about 11s. to 11s. 6d. per lb.; shipment, about 9s. 3d. per lb., c.i.f., in drums.

CASSIA.—Not much spot demand, but values continue firm. Spot would be worth about 6s. 6d. to 6s. 9d. per lb. No shipment offers from origin.

CITRONELLA.—Spot demand continues inactive, but values are maintained. Ceylon, spot, 2s. 4d. to 2s. 6d. per lb., in drums; small quantities, up to 3s. per lb.; shipment, about 1s. 6½d. per lb. Java, spot, from 2s. 6d. to 3s. per lb.; shipment, about 1s. 9d. per lb., c.i.f.

CLOVE.—Business moderate, quotations unchanged. Madagascar, about 5s. 9d. upwards per lb., in drums, if available. English, unchanged at from 6s. 9d. to 7s. 3d. per lb., according to quantity.

EUCALYPTUS.—Business has been slow, and quotations are about level on the week. 70 to 75 per cent. oil, valued on spot at about 4s. to 4s. 6d. per lb., according to holder; shipment, nominal at about 3s. per lb., c.i.f.

GERANIUM.—Continues firm. Spot value of both Bourbon and Algerian is now at about 40s. to 45s. per lb. for any good-quality oil available. There are no shipment offers.

GRAPEFRUIT.—The value of genuine Californian is approximately 12s. 6d. per lb., and of genuine Florida about 11s. 6d. per lb.

LEMON.—Quotations are unobtainable, but small quantities of oil might be found on spot at about 30s. per lb. Californian distilled is quoted at about 10s. per lb., nominal. It might be possible to obtain cold-pressed on the basis of 3 dollars 25 cents per lb., cost and freight. British makers are offering artificial substitutes at attractive prices.

LEMONGRASS.—Spot quotations range from 3s. 9d. to 4s. 6d. per lb.; shipment would be about 3s. per lb., c.i.f.

LIME.—Spot, West Indian distilled, quoted steady at about 30s. per lb., with other qualities at lower prices.

NEROLI.—Approximately 80s. per oz. is the present value of the pure French oil. British makers offer artificial substitutes at attractive prices.

ORANGE.—Fair spot business at steady figures. French Guinea, spot, about 6s. 6d. per lb. It is understood that considerable sales of Rhodesian oil have been effected, and prices are tending dearer. Californian is quoted in sterling at 4s. 10d. per lb., in small drums, ex store, duty paid, limited supplies only being available. Shipment can be effected by transit overland to New York at an extra charge of five cents per lb.

OTTO OF ROSE.—Quotations are steady, business quiet. Bulgarian, valued on spot at between 60s. and 70s. per oz.

PALMAROSA.—Market is not attracting much business. Spot values, firm at about 12s. 6d. per lb., ex store; shipment, new-crop, reported easier at about 10s. 6d. per lb., c.i.f.

PEPPERMINT.—There has been a fair demand and little Japanese is now available; spot value would be about 10s. 6d. per lb. Chinese, in good demand, quoted at between 7s. 3d. and 7s. 6d. per lb.; spot supplies are stated to be limited, but there is some oil afloat. There are no shipment offers from origin. American natural oil, steady at 14s. 3d., in drums, and 14s. 7d., in tins in cases, c.i.f. Spot, steady at about 16s. per lb., ex store.

PETITGRAIN.—Spot supplies are quoted at about 11s. 6d. to 12s. 6d. per lb., nominal. There appear to be no shipment offers.

SANDALWOOD.—Genuine East Indian Mysore, in one-case lots, 19s. per lb. East Indian, produced outside the province of Mysore, 18s. per lb. for bulk quantities. English-made West Indian, 15s. per lb.; Australian, one-case lots, 16s., and five-cwt. lots, 15s. 6d. per lb.

SPIKE.—Spot quotations are at about 11s. 6d. to 12s. 6d. per lb.

VEETIVERT.—Inquiry remains slow, with spot values steady. Spot, Bourbon, about 45s. per lb.; Java, about 40s. per lb., ex store.

WORMSEED.—Steady, with quotations unchanged. Spot, approximately 24s. 6d. per lb.; shipment, about 23s. per lb., c.i.f.

CORRESPONDENCE

Correspondents may adopt an assumed name, but must in all cases furnish their real name and address to the Editor

The Purchase Tax

SIR,—So far as one can judge at this early stage it would seem that the provisions of the purchase tax are going to be as difficult to interpret as the regulations governing the medicine stamp duties and the sale of goods on early closing days. Under both these enactments anomalous cases have caused trouble to chemists, and in some instances have brought them to the courts. While there are necessarily some goods that can be used for two different purposes and are therefore on the border line, it ought to be possible to word the regulations so that the interpretation of them is not ambiguous. One of the items chargeable under "toilet preparations" at the full rate is mouth washes. Although usually these preparations are bought for toilet use, they are also frequently purchased on the recommendation of a dentist after an extraction, and are then purely a medicinal product. Similarly chemists sell and dispense more calamine lotion for the treatment of skin troubles than for cosmetic purposes, and the same applies to such items as hydrogen peroxide, witch hazel and zinc stearate. I notice you remark a distinction should be drawn between "simple drugs" that are manufactured or prepared, and natural raw materials (*C. & D.*, October 12, p. 197). To what extent will this govern the imposition of tax? To consider one item, senna pods are a natural raw material, and as such should not be liable. Do they, if supplied "hand-picked" and packed in cartons for retailing, come under the description of "manufactured or prepared"? One of the most troublesome features, from the retailer's point of view, will be the odd amounts involved, especially with goods obtained daily from the sundries house, and ordered in sixth or quarter-dozen. The usual practice when invoicing these is known as "a halfpenny up and a halfpenny down," thus levelling out the fractions, but as the tax has to be treated as a separate item to the wholesale cost it will work out to odd fractions of a penny. Levelling down results in a loss to the seller, and levelling up may bring the price over the profit limit. The Central Price Regulation Committee informs us that pricing-up of goods already in stock is not permissible, so the business with a large stock in hand will be able to undersell the smaller man until the stock is exhausted. As the public do not understand or worry about intricacies of official regulations they may stigmatise the man whose prices rise immediately as a profiteer. Moreover, if, in due course, the tax is removed, will the authorities grant a rebate to traders left with taxed goods to dispose of at competitive prices? The statement has been made that retailers may treat the tax as part of the cost to them of the article in question. If we were to take this sentence by itself it would appear to contradict the ruling that the selling price must be fixed on the cost without the tax, but apparently it is meant to relieve the retailer of the trouble of marking the selling price and the tax as separate figures.

Yours faithfully,

PHARMACEUTIST (14/10).

MISCELLANEOUS INQUIRIES

We do not undertake to analyse and report upon proprietary articles nor to publish supposed formulas for them

Shop Window Lighting.—*W. L. W.* (11/10).—All shop window lighting is prohibited, but illuminated signs of the authorised type indicating that premises are open continue to be permitted.

Preservation of Wood.—*H. G.* (11/10).—The following is a suitable formula for this type of preparation:—

Copper chips	..	..	..	..	..	4
Zinc chips	..	..	..	..	..	1·5
Cresol	..	..	..	..	..	7·5
Ammonium hydroxide	..	..	..	..	..	7
Water	..	..	..	..	..	80

Dissolve by continued agitation.

An alternative method would be to use 2 to 4 per cent. solution of sodium fluoride prepared by dissolving 3 to 6 oz. of the commercial salt in one gallon of water. This should be applied cold by means of a brush.

Rotenone in Scabies.—*B. L. M.* (20/9).—The work you refer to on the treatment of scabies with the active principles of *Derris elliptica* was carried out by Thomas and Miller ("American Journal of Medical Science," 1940, 199, 670) who used a 1 or 2 per cent. lotion of rotenone on twenty-four unselected cases of scabies, in all of which cure was effected.

Sugar for Pharmaceutical Purposes.—*F. H. H.* (9/9).—An allowance of 90 per cent. of former supplies is made for the manufacture of medicinal preparations and drugs, and 50 per cent. for the manufacture of lozenges and tablets. Candy sugar is not rationed if manufactured in the United Kingdom. This exemption from rationing requirements in the case of candy sugar is covered by Statutory Rules and Orders, 1940, No. 324, dated March 8.

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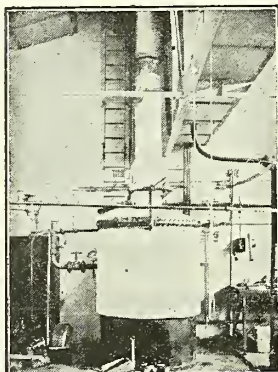
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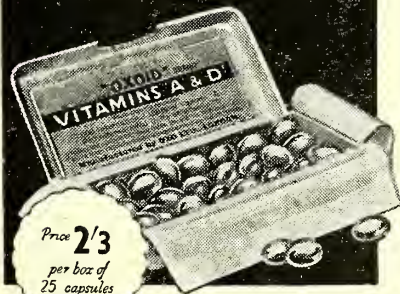
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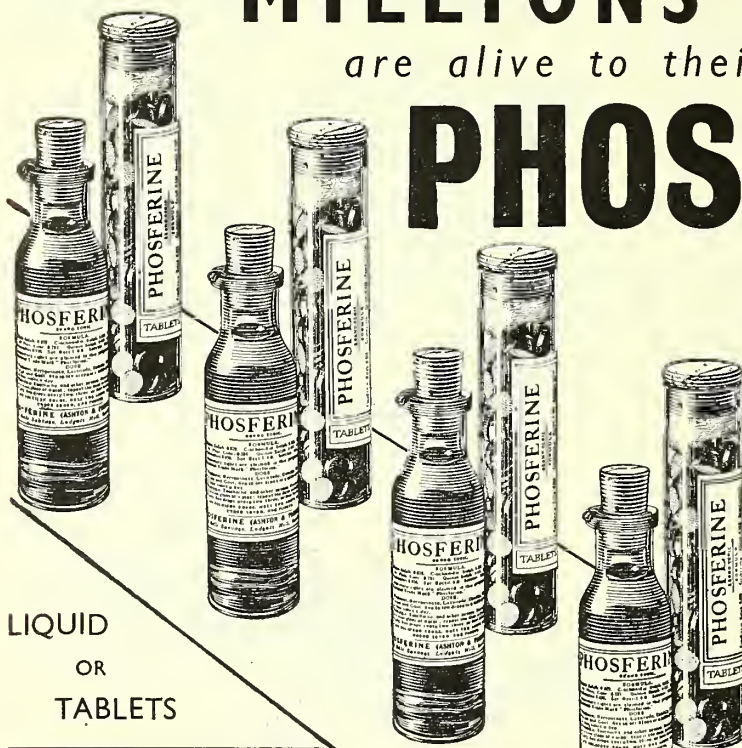
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OCT. 19
1940

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LEEDS. For Sale, Old-established Chemists Business in working-class district to be sold at valuation by order of the executors. Rent and rates low; medicated wine licence. Apply, G. A. Webster, Chemist, 54 Green Road, Leeds.

LONG-ESTABLISHED Manufacturers of Toilet Preparations and Pharmaceutical Lines wish to dispose of their well-equipped London Factory and Offices, Machinery and Full Stocks of Cartons, Tubes, Raw Material, etc. Factory rent only £150 per annum. Rates £20. For immediate disposal. 371/575, Office of this Paper.

NORTH WALES. For immediate disposal owing to death of owner, Seaside Business. Established 1925, with Freehold Residence attached. Kodak and Ucal Agencies. For full particulars apply 370/566, Office of this Paper.

OLD-established Chemist's Business, Salford. Good N.H.I. dispensing connexion. First-class accommodation, well stocked and equipped. For particulars and permit to view, apply 370/550, Office of this Paper.

SITUATIONS OPEN

RETAIL (HOME)

LEICESTER ROYAL INFIRMARY

has vacancy for Dispensary Pupil. Candidate must be apprenticed for 3 to 4 years under Leicester Pharmacy Scheme; age 16-17 years, matriculation standard. Applications to the House Governor and Secretary.

CHEMIST, Qualified, male or female, wanted (temporary) to manage Branch. Applications, stating age and experience, should be addressed to S.C.W.S. Retail Drug Department, 187 Bogmoor Road, Shieldhall, Glasgow, and endorsed TB/M.

IMMEDIATE. Young Qualified man required. Capable of sole charge. Light Retail and small Panel, Photographie, etc. Optical knowledge an asset. Full particulars to 18 Gascoigne Road, Barking.

LADY Assistant (Qualified or Unqualified) required for busy Pharmacy. Good appearance and all-round experience essential. Applications stating age, salary required, and fullest particulars to the Leek and Moorlands Co-operative Society, Ltd., Russell Street, Leek, Staffs, not later than first post, Friday, October 25, 1940.

LADY, young, for good-class Business; smart appearance and pleasing manner essential, for Counter (Dispensing not required). State salary required and previous experience. L. Matthews, 95 George Lane, South Woodford, Essex.

M.P.S. Lady or Elderly Gent. Light duties, easy hours, no Sunday or half-holiday duties. Moderate salary, London. Full particulars, copies references. 371/574, Office of this Paper.

REQUIRED, an Elderly, or newly Qualified Chemist for very light duties. Old-established business in East London. Salary, £2 10s. 370/568, Office of this Paper.

WANTED immediately, Qualified Lady or Gentleman. Write or phone, Brown, Chemist, Hayling Island, 77866.

WANTED, Qualified Chemist immediately. State wages required. Able to take charge, owner in Army. Presteign Pharmacy, Ltd., Presteign, Radnorshire.

WHOLESALE

LONDON Wholesale House require services of an experienced Warehouseman with some knowledge of checking and assembling orders. Apply, with particulars of age, experience and wages required, to 370/556, Office of this Paper.

ENERGETIC and experienced Man, exempt from Military duties, required by reputable firm, to take charge of their Order and Invoicing Department. Applications, giving details of past experience, salary required, age, etc., to 371/573, Office of this Paper.

EXPORT Shipping Clerk with experience required by Wholesale Chemists. 371/570, Office of this Paper.

FOOD Factory requires the services of a Chief Engineer. Write, stating experience, salary required, etc., to 370/557, Office of this Paper.

INVOICE Clerk required for London Wholesale Druggists. Write, stating experience, etc., 365/381, Office of this Paper.

MANUFACTURING Chemists require an Assistant for all-round duties. Experience in making machine-made Capsules an advantage. Age under 20 or over 35. Full particulars in first letter. 371/572, Office of this Paper.

REQUIRED well-introduced Representatives to carry additional lines. Toilet Preparations, Medical Ointments, and Soap containing radio-active mud. Generous commission only. Reply, Rooms 21-22, 131 Regent Street, London, W.1.

TABLET Coater with good General Experience wanted Permanent position. Letters only in first instance. Write giving full particulars as to age, experience and wages required. H. & T. Kirby & Co., Ltd., Willesden Green, London, N.W.2.

TABLET Maker and Sugar Coater wanted for London Wholesale Druggists. 365/382, Office of this Paper.

TRAVELLERS required to sell contraceptives to chemists in all counties; high commission paid. Apply, 370/549, Office of this Paper.

W. B. CARTWRIGHT, LTD., Rawdon, Leeds, require Chemist's Assistant in one of their Manufacturing Departments. All particulars in first instance by letter to above address.

WELL-KNOWN London firm of Wholesale Druggists require Qualified Chemist to take charge of Galenical Laboratory. Must have some wholesale experience of manufacturing. CDB/182, Office of this Paper.

WHOLESALE Druggists seek experienced Forewoman for Packed Goods Dept. 370/563, Office of this Paper.

SITUATIONS WANTED

RETAIL (HOME)

ASSISTANT, Unqualified, middle-aged, many years' West End Dispensing experience, seeks berth, temporary or otherwise. Little, 260 Sandycroft Road, Kew Gardens, London.

LADY ASSISTANT (28), seeks Post. High-class Dispensing and Counter experience. Free one month. 366/1, Office of this Paper.

PHARMACIST (23) with sound all-round pharmaceutical training desires position in Hospital, Manufacturing or high-class Dispensing business. 368/2, Office of this Paper.

REPRESENTATIVE requires part-time Traveller's Post. Fifteen years' exceptional connexion Chemists, Co-op Societies, Tyneside area. Car owner. CDB/181, Office of this Paper.

TWO or Three days a week wanted. Dispensing, Stock, or Manufacturing. South London preferred. "S," 8 Warrington Road, Croydon.

YOUNG Male Unqualified Assistant, married, exempt military duties, requires Post, "safe" area. Nine years' experience Dispensing, Counter, Windows. Shaw, 81 Chesterfield Road, Barnet, Herts.

LOCUMS SEEKING ENGAGEMENTS

LOCUM, Qualified on N.P.U. list, Yorks (W.R.), Lancs or Midlands; wide experience, free. "Chemist," Booth Bros., 36 Trinity Street, Huddersfield.

WHOLESALE

COSMETICS and Synthetic Perfumery. Competent Compounder disengaged. Accustomed to acting upon own initiative. London or provinces. 371/571, Office of this Paper.

REPRESENTATIVE, own car, 20 years' experience, well known to the best buyers covering Bucks, Berks, Wilts, Dorset and Hampshire. Salary, commission and expenses. 369/2, Office of this Paper.

WAREHOUSE Manager. Advertiser (36) with wide Office and Works experience, seeks any position in London needing initiative and reliability. 369/1, Office of this Paper.

WAR-TIME UNEMPLOYMENT SITUATIONS WANTED

The advertisements in this section are inserted free and are from advertisers who have lost their employment as a direct result of the war. Prospective employers are requested to give them special consideration

Advertisers in this Section should advise us immediately employment has been secured.

RETAIL

CAPABLE Manager seeks permanency, Retail or Wholesale (disengaged owing to enemy action). Scot, aged 31; married; of good appearance; well recommended. Thoroughly conversant all branches. M.P.S., 27 Cranmer Avenue, London, W.13.

EXPERIENCED Assistant, unqualified male, dispensing and counter, age 45 years. Kent area preferred. Pearson, 36 Briton Road, Faversham.

LADY Dispenser-bookkeeper (Hall) requires post with Doctor or Hospital; experienced; good references; free now. Hulme, 27 Marshall Avenue, Bognor Regis.

PHARMACIST (34), Scot; married. Disengaged owing to closing down in defence area, wishes post as Manager or Assistant in Scotland. Manager for past 8½ years. Free now. CDB/172, Office of this Paper.

PHARMACIST (30), West End and Suburban Experience, requires situation as Manager. Used to high-class Toilets and Cine sales. 13 Earl's Court Road, London, W.8.

PHARMACIST (34), married, seeks responsible post, Medical Representative, wholesale or retail; high-class retail experience all branches; Aldershot or Guildford preferred. CDB/180, Office of this Paper.

QUALIFIED, 38, good-class Dispensing and Retail experience as Assistant or Manager, London or suburbs; 6 years last position. CDB/174, Office of this Paper.

TWO Guernsey evacuee ladies, 31 and 36 years, connected with Chemist's business, knowledge of French, some experience, desire employment in above or fancy good trades. Mrs. E. K. Ozanne, Three Pigeons Hotel, Welsh Row, Nantwich.

WOMAN Pharmacist (32) seeks post as Manager or Assistant in good-class business. Previous good experience, knowledge of Photography. E. M. T., 38 Meads Street, Eastbourne.

YOUNG Lady Secretary-dispenser (Hall), requires post with Doctor or Retail Chemist. Several years' experience, can drive car. London or country. Excellent references. CDB/173, Office of this Paper.

WHOLESALE

EXPERIENCED Traveller—last firm 10 years—disengaged. Open to take any territory on salary, expenses and commission basis for drugs, sundries, toilets or any branch. Age 45. L. H. M., 29 Cumberland Avenue, Basingstoke, Hants.

COMPETENT Pharmacist (31) seeks responsible position. Smart appearance, well spoken, public school education. Thoroughly experienced all branches of the profession. Possessed of great initiative, able to control staff, good stock-keeper, keen buyer. Last 8 years managerial experience in City and West End of London. Knowledge of French and German. Highest references. Leeds district preferred. CDB/177, Office of this Paper.

PROPRIETOR (39), business ruined by enemy action, desires to enter wholesale trade with view to Representation in the West Country. 371/569, Office of this Paper.

REPRESENTATIVE, 6 years both Retail Manager and Representative for exclusive West End perfumery house, seeks re-employment. Keen and well spoken. Age 43. Good class house only. Drugs, proprietaries, etc. Own car. CDB/179, Office of this Paper.

TRAVELLER or any other suitable occupation at home or abroad. British subject, previously resident in Paris; age 42. Doctor of Pharmacy, fluent French, Arabic, Spanish and Italian. Highly recommended. Enlisted voluntarily in the British Army in Paris and just discharged from hospital. 370/538, Office of this Paper.

PHOTOGRAPHS, TESTIMONIALS, &c.

When replying to advertisements in this section applicants are strongly advised not to send (unless specially requested) ORIGINAL TESTIMONIALS or VALUABLE PHOTOGRAPHS. Many of these announcements produce an exceptionally large response and, as can be readily understood, the task of returning photographs, testimonials, &c., is one of some difficulty.

BUSINESSES WANTED

WANTED, well-established Proprietary or Patent Medicine with national or substantial local demand; also substantial Retail Pharmacy in Manchester or district. Cash purchase. Full particulars in confidence to 368/3, Office of this Paper.

MISCELLANEOUS

PERFUMERY QUOTA—WANTED

Manufacturers desire purchase available portion quota current period to end November (also would buy quota following period from December 1) for distribution Perfumery. Replies treated strictly confidential. Write to 370/567, Office of this Paper.

WANTED AVERY PERSONAL WEIGHERS or similar 1d. in slot. Also CASH REGISTERS. Any quantity entertained. Spot cash. Please write lowest cash price and particulars. A. B. M., 4 Pinner Road, Harrow, or phone HARrow 3991.

WANTED

AUTOMATIC Tube-filling and Crimping Machine, also capable Filling Jars required for Toilet Creams. Write full details age, condition, make, price, etc. 370/564, Office of this Paper.

FOR SALE

TWO Cash Registers for sale. Print every sale, adds total cash. Perfect condition. Latest models. Up to £2 and 10s. respectively. "Record" make. Full details on request. Silver & Goldware, Ltd., 34a Corporation Street, Manchester.

A FEW gross of Lever Lid Tins, 1 and 2 lb., quite new, for disposal. Aerosan, Ltd., 32 Chiltern Street, London, W.1.

LATE NEWS

Death

ANTCLIFFE.—At 298 Barnsley Road, Sheffield, on October 14, Mr. Herbert Antcliffe, member of the Council of the Pharmaceutical Society of Great Britain, aged seventy-two.

Trade Report

SEEDS.—ANISE.—Spot, Bulgarian, 95s., duty paid; 92s. 6d., in bond. CANARY.—Spot, Morocco or Plate, 44s., duty paid. CARAWAY.—Spot, Dutch, 185s., duty paid. CORIANDER.—Spot, Morocco, sold at 45s., duty paid London; quoted at 42s., duty paid, ex store Liverpool. CUMIN.—Spot, 140s., quoted duty paid. DILL.—Spot, Indian, 47s. 6d., duty free, ex store Liverpool. FENNEL.—Spot, Indian, 55s., duty free; Iran, 52s. to 55s., according to quality. FENUGREEK.—Spot, Morocco, 22s., duty paid, ex wharf London; 21s. quoted, ex store Liverpool. MUSTARD.—Spot, cleaned, 65s. to 75s., according to quality. TURMERIC.—Market quiet. Madras and Rajapore finger, quoted at 45s., spot.

ALTERATION TO SALEROOM HOURS.—Commencing October 16 the London Commercial Salerooms will open at 10 a.m. and close at 3 p.m. The Rooms will be closed on Saturdays.

THE PURCHASE TAX

New Prices under the Act for

KOLYNOS 'BISODOL' 'ANADIN'

		Present min. Wholesale Price per doz.	Purchase Tax per doz.	New Price per doz. to Retailers	New Retail Price (inc. Tax)
KOLYNOS					
1/9 Dental Cream	..	15/9	5/3	21/-	2/2
1/- " "	..	9/-	3/-	12/-	1/3
6d. " "	..	4/6	1/6	6/-	7½d.
1/- Denture Powder	..	9/-	3/-	12/-	1/3
6d. " "	..	4/6	1/6	6/-	7½d.
1/3 " Fixative	..	11/3	3/9	15/-	1/7
3/3 " "	..	29/3	9/9	39/-	4/1
1/9 Liquid	..	15/9	5/3	21/-	2/2
6d. " "	..	4/6	1/6	6/-	7½d.

(subject to 33½% tax on minimum wholesale price under Class 18)

'BiSoDoL'

1/3 Powder	..	11/3	1/10½	13/1½	1/5
3/- " "	..	27/-	4/6	31/6	3/4½
4/9 " "	..	42/9	7/1½	49/10½	5/4
1/- Tablets	..	9/-	1/6	10/6	1/1½
2/6 " "	..	22/6	3/9	26/3	2/10
5/- " "	..	45/-	7/6	52/6	5/7½

(subject to 16½% tax on minimum wholesale price under Class 19)

'ANADIN'

1/3 Tablets	..	11/3	1/10½	13/1½	1/5
2/6 " "	..	22/6	3/9	26/3	2/10
4/3 " "	..	38/3	6/4½	44/7½	4/9½

(subject to 16½% tax on minimum wholesale price under Class 19)

The customary Window Display Allowance on composite parcels, viz.—£10, 15%; £5, 12½%; £3, 10%, will as usual be calculated on the present minimum wholesale prices shown above. The same applies to the 2½% cash discount.

KOLYNOS (Sales) LTD. 12 Chenies St. LONDON, W.C.1

LONDON COLLEGE OF PHARMACY

Founder: H. WOOTTON, B.Sc.

C. W. GOSLING, Ph.C.

Principal: IRVINE G. RANKIN, B.Sc., Ph.C.

SPECIALISTS IN TRAINING PHARMACISTS

NEXT SESSION just commenced for

9 Months Prelim. Scientific

9 Months Chemist and Druggist

3 Months Separate Revision (PS and C & D)

Benches still available in ALL classes

361 CLAPHAM ROAD, S.W.9 Telephone: Brixton 2161

OPTICAL TUITION

FOR THE

S.M.C., B.O.A., and N.A.O. DIPLOMA Examinations

Particulars:—

C.A. SCURR, F.S.M.O., F.B.O.A., F.N.A.O., F.I.O., F.C.O., M.P.S.

50 HIGH STREET, BARNET, LONDON, N.

SACCHARINE

POWDER OR TABLETS

wanted for Cash in small or large quantities. Write quality, quantity and price required to CDB/183 Office of this paper.

ARE YOU UNEMPLOYED AS A DIRECT RESULT OF THE WAR? IF SO, READ THIS

In order to assist employees who have lost their employment, either through enemy action or through businesses being closed down in defence areas, a scheme of free advertisements in the "Situations Wanted" column of this Supplement will be available until further notice.

Any such employee of a retail pharmacist whether qualified or not, or any employee of works producing or distributing products in connexion with the drug and associated industries is invited to make full use of this facility without charge.

Advertisements should be accompanied by particulars of last employment and cause of its termination, and should be addressed to The Publisher, The Chemist and Druggist, The Pitman Press, Bath, to arrive not later than WEDNESDAY morning of week of issue.

AGENCY

LANCS and Midlands. Active sales organisation, central offices Manchester, having extensive connexion in the Drug trade, Co-operative Societies and Stores generally, is open to take an additional Agency. Fullst co-operation assured. References exchanged. 370/565, Office of this Paper.

BUSINESSES WANTED

BUSINESS Required. Good-class pharmacy in good position, small N.H.I., no optics, safe area, non-industrial, turnover £2,500-£4,000. Lock-up or with good living accommodation, garden preferred. Must bear investigation as to turnover, overheads, net profit, reasons for selling, etc. Cash purchase. Banker's reference if required. Please send full particulars, which will be treated as strictly confidential. No agents. W. M. Nicoll, M.P.S., "Duntrunc," Burney Road, Westhumble, Surrey.

EXTRACT
of
Specac. Liq.
B.P.
and
B.P. 1914

LET US QUOTE YOU
FOR YOUR SEASON'S
REQUIREMENTS . . .

WHIFFEN

& SONS LIMITED

TELEPHONE · FULHAM 0037
TELEGRAMS · WHIFFEN, LONDON

FULHAM · LONDON · S.W.6

Incorporating GEORGE ATKINSON & COMPANY

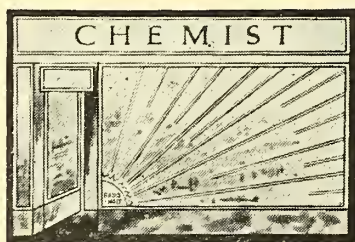
• ESTABLISHED 1654



call for

Radio-Malt

this winter



Radio-Malt Anti-Splinter Strips Protect Windows and Help Sales

To help build your sales of Radio-Malt and to contribute to war-time safety we have incorporated Radio-Malt publicity matter in an anti-splinter window device. The material is attractive and bold—yet dignified enough for any window. The paper of the device is gummed and varnished and is affixed to the OUTSIDE of the window. Supplied in sufficient quantity to permit alternative arrangements from the three standard designs suggested. One or more packages free to any pharmacist on request.

Every jar you sell helps to maintain National Health

Countless families are spending whole nights in private or public shelters.

Normal feeding will not replace their energy lost through this lack of sleep—nor yield the 'body-fuel' required for warmth through the cold winter nights ahead.

But the health of the Nation *must* be maintained. So sell Radio-Malt—the vitamin food for war-time nutrition.

Now as never before your recommendation of Radio-Malt as a regular addition to the family diet can result in unprecedented sales for you.

Order stocks today... special bonus terms for displays. No increase in prices.

P.A.T.A. PRICES (Home Trade)

2/-, 3/6, 6/6, less 33% to pharmacists
Special terms for displays.

A product of THE BRITISH DRUG HOUSES LTD., LONDON, N.1

T.G.S.

